

Sole Source Procurement Instructions

Department: Police

Date: .06/03/25

Vendor:

PT Armor

It is the policy of the City of Harrisonburg that contracts/products be awarded on a competitive basis and that the use of a sole source procurement must be limited to those instances where only one source is practicably available.

1. Explain why this is the only product or service that can meet the needs of the department making the purchase.

The Police Department limits the number of Molle attachments per vest. PT Armor is the only vendor that offers the vests that meets those requirements

2. Explain why this vendor is the only practicably available source from which to obtain this product or service.

PT Armor is the only company willing to tailor and customize the number of vests we need to our specifications.

3. Explain why the price is considered reasonable.

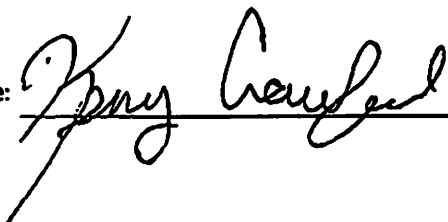
The required vest is a customized item and that specific customization is only offered through PT Armor

4. Describe the efforts that were made to conduct a noncompetitive negotiation to get the best possible price for the taxpayers.

I contacted several different vendors and companies to see if they offered the vest we needed, and none of them offered the vest needed to meet our requirements

Please attach this form to the Requisition and forward to Purchasing.

Signature:



6/3/25



May 2, 2025

Harrisonburg Police Department
101 North Main Street
Harrisonburg, VA 22802

Ref: Custom Body Armor

To Whom It May Concern,

PT Armor is the only company that manufactures the NIJ Model 3A armor in a custom uniform configuration under the NIJ 0101.06 ballistic standard. We do not have any dealers or distributors and only sell our custom manufactured armor directly to the end user. This keeps your cost down as there is no middle man in the process.

Also, we are the only armor company that custom designs and manufactures the uniform armor shirt to meet or exceed your mission specific requirements.

Furthermore, we have custom manufactured armor for the Harrisonburg Police Department for approximately 15 years. We custom designed the Harrisonburg Police Department to fit the end user and custom manufactured the outer uniform carrier to your design. We are the only armor company that custom designs and manufactures the Tac Z Uniform carrier with custom front and back identifications.

PT Armor is a local company and available to travel for measurements and alterations.

Lastly, PT Armor is the only armor manufacturer that has an Attrition Rate Warranty. We will retool our SM-PVC sealed ballistic panels to fit a small officer for the cost of a new carrier. This allows the agency to use the armor for the full life time of the armor and not have to expend additional funds for new armor with an officer leaves the department.

Warranties

- 5 year warranty on our ballistics
- 1 year fit and adjustment warranty
- 1 year manufacturers defect warranty
- Industry exclusive Departmental Attrition warranty: PT Armor will retool our SM-PVC sealed vests to fit a smaller officer for the cost of a new carrier.
- Alteration warranty: PT Armor will ensure that routine alterations will be completed and shipped to the purchaser in approximately 72 hrs of its arrival at the plant.

Sincerely,

Michael Glaze
President, PT Armor Inc.