

Sole Source Procurement Instructions

Department: Harrisonburg-Rockingham ECC

Date: 05/13/2025

Vendor: Tyler Technologies, Inc

It is the policy of the City of Harrisonburg that contracts/products be awarded on a competitive basis and that the use of a sole source procurement must be limited to those instances where only one source is practicably available.

1. Explain why this is the only product or service that can meet the needs of the department making the purchase.

MobileEyes uniquely integrates mobile inspection capabilities, real-time access to ICC code sets, and contractor management tools into a single platform. It ensures compliance with public safety standards and eliminates the need for multiple disconnected systems. No other solution provides the same functionality.

2. Explain why this vendor is the only practicably available source from which to obtain this product or service.

Tyler Technologies, Inc. is the exclusive developer and provider of MobileEyes. The software is proprietary, and no third parties are authorized to sell, distribute, or support it. Therefore, procurement from Tyler Technologies is the only practicable option available to maintain licensing and support continuity.

3. Explain why the price is considered reasonable.

The price for MobileEyes licensing and services follows standardized rates Tyler Technologies offers to public sector clients. It reflects prior contract pricing established through competitive benchmarking. Given the software's proprietary nature and specialized functionality, the cost is considered fair and reasonable.

4. Describe the efforts that were made to conduct a noncompetitive negotiation to get the best possible price for the taxpayers.

MobileEyes is a cloud-based platform, reducing internal IT costs and supporting operational efficiency. Multi-year licensing negotiations locked in stable pricing to avoid annual increases. Efforts ensured long-term savings through predictable costs and minimized system maintenance overhead.

Please attach this form to the Requisition and forward to Purchasing.

Signature: _____

Date: _____

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