



ADDENDUM #2

RFP NUMBER: 2015023-HR-P

Group Voluntary Dental & Vision Benefits RFP

DATE: February 6, 2015

TO: All Potential Offerors

City of Harrisonburg's Group Voluntary Dental & Vision Benefits RFP, is modified as follows:

1. Question: Is there commission included in the claims information?

Answer: The claims data does not include commission; it's pure claims vs. premiums.

2. Question: Are we to include commission in the quote?

Answer: The coverage is to be quoted net of commissions.

3. Additional Rate Information for this RFP is as follows:

All rates must be guaranteed for a minimum twenty-four (24) month period beginning on July 1, 2015 and continuing through June 30, 2017. Rate guarantees are requested and will be an important consideration in the evaluation process (Criteria #4 Cost). All guarantees should be expressed and/or explained in your pricing structure.

Any requirements for minimum participation shall be fully disclosed on your pricing structure. Please clearly indicate where no participation requirements apply.

4. Question: Can you provide the forms and questionnaire in word format?

Answer: These can be provided upon request.

5. Question: The table of contents requires all pages are to be numbered. Are tabs with section numbers sufficient? (page 8)

Answer: If the Offeror decides to use only tabs with section numbers they are taking the risk of pertinent information not being easily accessible.

6. Question: While it states in various areas of the RFP that the City is requesting a proposal for Group Voluntary Dental, it states that the employer contributes \$156 annually, per eligible employee. This contribution would make this EP under our terms. Please confirm. (Page 3, Section III)

Answer: The employee coverage is not paid for by the City but does contribute \$156 annually and no employee is required to participate. You can proceed under whichever term fits your company guidelines, however the City does not mandate participation in the dental plan.

7. Question: This is the only area where Implants are noted, and there is no detailed benefit outline. I do not believe that Implants are a covered benefit on this plan. Please verify. (Page 15, Class III)

Answer: Implants are covered under Major Services in the Dental (PDF) attachment. Implants are not covered in the low plan option Dental (PDF).

8. Question: Both dental COCs indicate Usual and Customary but do not state specify 80th percentile, 90th percentile, Fee Schedule. Please confirm OON UCR.

Answer: This is an Open Access Plan. There is no network the employees have to use and the plan does cover in the 90th percentile.

9. Question: Please provide the zip codes you would like used to run the procedure codes listed on page 21 of the RFP (question #6)?

Answer: A dental provider report is attached as page 3 of this addendum.

10. Question: What Vision plan design should be quoted? The vision certificate lists a \$10 and \$25 co-pay for annual eye exams and contact lenses, respectively. In the vision summary, the rates attachment lists these services as “covered in full.”

Answer: The Vision Plan should be quoted as in the certificate, if you read the plan summary closely it does show a \$10 and \$25 Deductible for Annual Eye Exams and Contact Lenses, respectively. The Vision Summary – Rates attachment does list these services as “covered in full” but the deductible is applied first ,then the remainder of services paid in full up to the maximum allowable reimbursement. The RFP does request the Vision be quoted from the Certificate not the Rate Summary.

All other requirements, terms and conditions of the RFP remain unchanged.

Addendum page must be signed and returned with your proposal to acknowledge receipt of this addendum.

Authorized Signature

By: Pat Hilliard, CPPB
Procurement Manager



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Dental Provider Report

City of Harrisonburg - Group 05368024
Processed between 1/1/2014 12:00:00 AM and 12/31/2014 1
Sorted by Provider ID

Provider ID	Provider Name	Provider Address1	Provider Address2	Provider Address3	Provider City	State	Provider Zip
010767461	SANDRA K DRAKE	145 WEST SPRING ST			WOODSTOCK	VA	22664
020780816	ADAM J SALZBERG	41 S MEDICAL PARK DR			FISHERSVILLE	VA	22939
020780816	JAMES W WILLIS	41 S MEDICAL PARK DR			FISHERSVILLE	VA	22939
113665320	CAMERON T ROBERTS	1557 COMMERCE RD			VERONA	VA	24482
113665320	CAMERON T ROBERTS	3340 EMMAUS RD			HARRISONBURG	VA	22801
113665320	DANIEL B LA GRUA	1557 COMMERCE RD			VERONA	VA	24482
113665320	DANIEL B LA GRUA	3340 EMMAUS RD			HARRISONBURG	VA	22801
113665320	DENNIS CALVANO	1557 COMMERCE RD			VERONA	VA	24482
113665320	DENNIS CALVANO	3340 EMMAUS RD			HARRISONBURG	VA	22801
201360096	NATHANIEL D TRICKER	244 HYDRAULIC RIDGE RD			CHARLOTTESVIL	VA	22901
201796070	STACIE L DIETZ	STE 210	1663 VIRGINIA AVE		HARRISONBURG	VA	22802
201990392	CHRISTOPHER M MALONE	1600 N COALTER ST	STE 304		STAUNTON	VA	24401
201990392	RICHARD W SEDWICK	1600 N COALTER ST	STE 304		STAUNTON	VA	24401
20242721	DOUGLAS D WRIGHT	1451 BROOKHAVEN DR			HARRISONBURG	VA	22801
202672145	DAVID M KENEE	1880 COUNTRY CLUB RD			HARRISONBURG	VA	22802
202672145	ROBERT A MCKEARNEY	1880 COUNTRY CLUB RD			HARRISONBURG	VA	22802
202744460	MARK ZEMANOVICH	203 SALEM CHURCH RD			STEPHENS CITY	VA	22655
203167059	ROBERT C HULL	650 N LEE HWY	APT 1		LEXINGTON	VA	24450
203995970	E PAIGE CROWDER	41 STONERIDGE DR			WAYNESBORO	VA	22980
204159562	TREACY D JONES	56 QUICKS MILL RD			VERONA	VA	24482
204819928	JESSICA E BURSE TODD	590 NEFF AVE	STE 100		HARRISONBURG	VA	22801
204819928	KENNETH COPELAND	590 NEFF AVE	STE 100		HARRISONBURG	VA	22801
205293487	RICHARDS M MILLER	400 S MAGNOLIA AVE			WAYNESBORO	VA	22980
205293487	RICHARDS R MILLER	400 S MAGNOLIA AVE			WAYNESBORO	VA	22980
205293487	RUSTY K DAVIS	400 S MAGNOLIA AVE			WAYNESBORO	VA	22980
205781536	HENRY B BRADFORD III	19 BRIAR KNOLL CT			FISHERVILLE	VA	22939
205888546	STEVEN SAUNDERS	119 UNIVERSITY BLVD #A			HARRISONBURG	VA	22801
205888546	VICTOR SAUNDERS	STE A	119 UNIVERSITY BLVD		HARRISONBURG	VA	22801
208745955	BRIAN BRUMBAUGH	15 GOSNELL CROSSING			STAUNTON	VA	24401
214624031	JOSEPH A FISHER DDS	PO BOX 634			MOOREFIELD	WV	26836

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215666667	DWAYNE C. WOLTERS, D.D.S.	2262 BLUE STONE HILLS DR7			HARRISONBURG	VA	22801
216704802	STEPHEN C MALLOW DDS	8791 PETERSBURG PIKE			UPPER TRACT	WV	26866
225808990	KEVAN R HOOVER	38 GALEN HEDRICK RD			FRANKLIN	WV	26807
227863619	ASHLEY W LAMAY	907 GOOSE CREEK RD	STE A01		FISHERSVILLE	VA	22939
227863619	SAMUEL F ROWE	9 PINNACLE DR-STE A01			FISHERSVILLE	VA	22939
232542162	JAMES A FLUHARTY	90 MILL STREET	PO BOX 897		DAYTON	VA	22821
260434230	RONALD C DAVIS	205 W SPOTSWOOD TRL			ELKTON	VA	22827
260482534	MERINDA HAMBLIN	3230 PEOPLES DR	STE 220		HARRISONBURG	VA	22801
261979699	JENNIFER S HUFFMAN	1589 PORT REPUBLIC RD	STE 2		HARRISONBURG	VA	22801
262781261	PATRICK B LAROSLIERE	5805 SILVER HILL RD	STE 6		DISTRICT HEIGH	MD	20747
263649194	LATISHA S MARTIN	2010 CORPORATE RDG	STE 700		MC LEAN	VA	22102
264242364	WILLIAM C BIGELOW	110 MACTANLY PL	STE C		STAUNTON	VA	24401
270809325	GLEN R MILLER	100 PARKSIDE DR			BRIDGEWATER	VA	22812
270809325	IHAB SADOON	100 PARKSIDE DR			BRIDGEWATER	VA	22812
270809325	RICHARD M SMITH	100 PARKSIDE DR			BRIDGEWATER	VA	22812
270809325	THOMAS C DRAPER	100 PARKSIDE DR			BRIDGEWATER	VA	22812
270864843	KENNETH D BOWMAN	2542 JEFFERSON HWY	STE 104		WAYNESBORO	VA	22980
270864843	REBECCA H SHIN	2542 JEFFERSON HWY	STE 104		WAYNESBORO	VA	22980
270924366	BRENT J RAMSEY	2071 PRO POINTE LN			HARRISONBURG	VA	22801
270924366	JAMES H S WHITNEY	2071 PRO POINTE LN			HARRISONBURG	VA	22801
270972397	PHILIP J PANDOLFI	2105 EVELYN BYRD AVE			HARRISONBURG	VA	22801
271489247	KATIE ADAMS	502 N COALTER			STAUNTON	VA	24401
273379517	CHRISTOPHER ANGELOPULOS	1705 S HIGH ST			HARRISONBURG	VA	22801
300679356	STEVEN KANETZKE	224 WEST VIRGINIA AVE			VINTON	VA	24179
430971112	E. LYNN MILLER	904 ELM ST #214			COLUMBIA	MO	65205
448384000	DONALD E. TIMBERLAKE	PO BOX 611			CHURCHVILLE	VA	24421
452857628	LAURA HERNANDEZ-DAUER	130 E RESERVOIR ROAD			WOODSTOCK	VA	22664
453935163	MICHAEL WEILER	119 UNIVERSITY BLYD STE D			HARRISONBURG	VA	22801
455549482	VINCENT F COVIELLO	172 LINDEN DR	STE 111		WINCHESTER	VA	22601

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460772999	JOAN I ANDERSON	1971 EVELYN BYRD AVE	STE F		HARRISONBURG	VA	22801
461349171	KENNETH R EYE	563 UNIVERSITY BLVD	STE 140		HARRISONBURG	VA	22801
461972089	JENNIFER W CHALKER	4104 QUARLES CT			HARRISONBURG	VA	22801
462219360	SARAH MCKNIGHT	119 UNIVERSITY BLVD #C			HARRISONBURG	VA	22801
462793799	ANTHONY C SMALLWOOD	4102 QUARLES CT			HARRISONBURG	VA	22801
462793799	DANNY B NEESE	4102 QUARLES CT			HARRISONBURG	VA	22801
462793799	KELLY L MCKOWN-SMALLWOOD	4102 QUARLES CT			HARRISONBURG	VA	22801
463347686	BARRETT W PETERS	2520 W MAIN ST			WAYNESBORO	VA	22980
463580558	CAITLIN BATCHELOR	1920 MEDICAL AVE., SUITE J			HARRISONBURG	VA	22801
463580558	CAITLIN S BATCHELOR	1920 MEDICAL AVE	STE J		HARRISONBURG	VA	22801
470901977	ERIK L SUJT	2015 RESERVOIR ST			HARRISONBURG	VA	22801
470901977	STEPHEN J. BROWN, D.D.S.	BROWN AND SUJT PLLC	2015 RESERVOIR STREET #		CHARLOTTESVIL	VA	22911
470992347	AARON STUMP	229 CONNORS DR			HARRISONBURG	VA	22801
471946814	KATHY BIERY	4100 QUARLES CT			HARRISONBURG	VA	22801
471946814	SHWETA SONI	4100 QUARLES CT			HARRISONBURG	VA	22801
521904798	STEVEN E SCHEERMESSER DDS PA	21419 CHESAPEAKE AVENUE			MCCOOLE	MD	21562
540923790	ROBERT L. BINDA, D.D.S., P.C.	1327 ROSSER AVE			WAYNESBORO	VA	22980
541089479	JAMES R BRODBERSEN	90 MILL STREET	PO BOX 897		DAYTON	VA	22821
541137131	TIMOTHY R WADE DDS	PO BOX 149			WEYERS CAVE	VA	24486
541145430	H M HUTSON	129 UNIVERSITY BLVD	STE C		HARRISONBURG	VA	22801
541171790	MATTHEW T BRANDT	54 S MEDICAL PARK DR			FISHERSVILLE	VA	22939
541210635	GARY M. VAUGHAN	STE 3	55 COMFORT WAY		LEXINGTON	VA	24450
541212223	HARRY H HEARD III	33 N BANK ST			LURAY	VA	22835
541348202	CRAIG A ZUNKA DDS	107 W 4TH ST			FRONT ROYAL	VA	22630
541416730	WILLIAM B HAINNA	110 MACTANLY FL			STAUNTON	VA	24401
541429151	FRANCES M. KRAY	DWYER & KRAY ORTHODON	2505 EVELYN BYRD AVENI		HARRISONBURG	VA	22801
541445357	FARYL K HART	2103 E PARHAM RD	STE 102		RICHMOND	VA	23228
541466707	KATHRYN A BIERY DDS	MOUNTAIN VIEW DETNAL J	4100 QUARLES COURT		HARRISONBURG	VA	22801
541466707	SHWETA SONI	4100 QUARLES CT			HARRISONBURG	VA	22801

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541466707	STEPHEN W PAULETTE	4100 QUARLES CT			HARRISONBURG	VA	22801
541493221	ALAN ROBBINS, D.D.S.	P.O. BOX 602			TIMBERVILLE	VA	22853
541512210	KENNETH M KLAMUT	129 UNIVERSITY BLVD	STE A		HARRISONBURG	VA	22801
541564627	JOHN CANTER, D.D.S.	1741 ERICKSON AVENUE # A			HARRISONBURG	VA	22801
541565224	TERESA A. BAISEY D.D.S.	9743 CONGRESS ST. STE B			NEW MARKET	VA	22844
541583533	NANCY W. JORDAN	108 6TH ST	PO BOX 308		GROTTOKES	VA	24441
541639711	ALLEN D PHILLIPS	1014 RESERVOIR ST	STE B		HARRISONBURG	VA	22801
541645502	CRAIG W FLAHERTY	160 W SPOTSWOOD AVE			ELKTON	VA	22827
541645502	JANICE L USNICK	160 W SPOTSWOOD AVE			ELKTON	VA	22827
541645502	JON TRABOSH	160 W SPOTSWOOD AVE			ELKTON	VA	22827
541688181	ALAN J. WHITE, D.D.S.	601 GREENVILLE AVE			STAUNTON	VA	24401
541695873	DANIEL WHITING	115 OAKWOOD DR			BRIDGEWATER	VA	22812
541695873	JOSEPH M MCINTYRE	MCINTYRE & ANGELOPULO	115 OAKWOOD DR		BRIDGEWATER	VA	22812
541696120	DONALD E RELLINS JR DDS	109 N MAIN STREET			BROADWAY	VA	22815
541696924	GREGORY S. JOHNSON	660 E MARKET STREET			HARRISONBURG	VA	22801
541741660	C M GARRISON DDS PC	129 UNIVERSITY BLVD # D			HARRISONBURG	VA	22801
541746259	HEIDI A SHERMAN	203 N MAIN ST			LEXINGTON	VA	24450
541759991	ANNA MARIA BOGGS	1947 MEDICAL AVENUE # A			HARRISONBURG	VA	22801
541853424	JEFFREY S BURNS	9626 S CONGRESS ST			NEW MARKET	VA	22844
541908310	J TODD FOWLER DDS	2870 S MAIN ST #B			HARRISONBURG	VA	22801
541924526	STEPHEN M. ZEBARTH, D.D.S.	110 WEST CORK			WINCHESTER	VA	22601
541998064	SCOTT K MILLER	5511 LEE HWY			TROUTVILLE	VA	24175
542013605	SCOTT A RUFFNER	114 ALLISON DR			LURAY	VA	22835
542013605	SCOTT A RUFFNER	426 SOUTH THIRD ST			SHENANDOAH	VA	22849
542019520	STEVEN E. GARDNER	2342 BLUESTONE HILLS DRIV			HARRISONBURG	VA	22801
542022204	BEULAH WARE	4036 QUARLES CT			HARRISONBURG	VA	22801
542022204	MARION L MESSMER	4036 QUARLES CT			HARRISONBURG	VA	22801
542022204	SCOTT A DUNAWAY DDS	4036 QUARLES CT			HARRISONBURG	VA	22801
542060924	W. A. GARDNER, D.D.S.	300 NORTH RIVER ROAD			BRIDGEWATER	VA	22812

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546131895	JOHN D ROLLER	1420 13TH ST			WAYNESBORO	VA	22980
550686805	CURTIS DEAN	2575 EVELYN BYRD AVE			HARRISONBURG	VA	22801
550686805	DR. DAVID C HALL	MATTHEW KIM	2575 EVELYN BYRD AVE		HARRISONBURG	VA	22801
550713115	ANDREW THOMPSON	19 E MAIN STREET			BUCKHANNON	WV	26201
550713115	CURTIS POOLE	19 E MAIN ST			BUCKHANNON	WV	26201
550713115	JOHN WILFONG	19 E MAIN ST			BUCKHANNON	WV	26201
550831233	KEITH OBRIEN	907 GOOSE CREEK RD	STE 103		FISHERSVILLE	VA	22939
760724431	KENNETH R. EYE, D.D.S., PC	408 SOUTH MAIN STREET			WOODSTOCK	VA	22664
900619680	JOHN W HOOKER	134 S JOHNSON ST			BREVARD	NC	28712

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