



ADDENDUM #1
ITB/RFP NUMBER: 2016040-PT-P
Pest Control Services RFP

DATE: June 17, 2016

TO: All Potential Bidders/Offerors

City of Harrisonburg's Pest Control Services RFP, is modified as follows:

1. Question: Who is your current pest control provider?

Answer: Wilco Enterprises Inc., DBA. Perma Treat Pest Control

2. Question: What is the current contracted price for pest control under this contract?

Answer: The contracted price varies by individual building as well as the schedule preference for that building. The prices range from \$95 to \$480 depending on these factors. Termite treatment was priced separately from the building service contracts and prices ranged from \$4 to \$8 per linear foot. Bed bug treatment was also priced separately from the building service contracts and prices were \$250 per unit/area on an as-needed basis, which included two (2) treatment applications within fourteen (14) days. The treatment would include all furniture in the unit, bed frames, box springs if present, dressers, chairs, nightstands, tables and all cracks, crevices and potential harborage areas (i.e. baseboard, molding, heating units and plumbing voids). Switch plates and electrical outlet covers must be removed and a dust insecticide applied to the voids. Yellow jacket treatments were also priced separately from the building service contracts and cost was \$75. The City's current Contractor also offers a 5% discount on all agreements for advance payment of one (1) year of service.

3. Question: What was your total annual cost for the last year of pest control?

Answer: Since July 1, 2016 the City has spent a total of \$1,630.30 on pest control services with this vendor. Some of this cost was the regular service agreements while other costs included bed bug monitoring, mattress covers, black widow treatment, yellow jacket treatment, etc. The City has since expanded its building list for this RFP as well, including buildings in Attachment J that had not previously needed pest control services. From July 1, 2014 to June 30, 2016 the City spent a total of \$5,624.88 on pest control services with the current vendor. This included regular service agreements, bed bug monitoring, termite treatment, and other miscellaneous services.

4. Question: How many bedbug services did you require last year?

Answer: The Fire Department is the main department requiring these services. The department currently pays quarterly for bed bug monitoring which includes monitoring at all four (4) fire stations. The monitoring includes checking the bed bug covers and the detectors. Other than the monitoring, no treatments were needed within the last year for bedbugs.

5. Question: Currently, are you experiencing any specific pest issues?

Answer: We are currently not experiencing any pest issues to our knowledge other than the occasional seasonal pest.

All other requirements, terms and conditions of the ITB/RFP remain unchanged.

Addendum page must be signed and returned with your bid/proposal to acknowledge receipt of this addendum.

Authorized Signature

By: Pat Hilliard, CPPB
Procurement Manager