



ADDENDUM #1
ITB/RFP NUMBER: 2017010-IT-B
HPE Networking Equipment ITB

DATE: July 6, 2016

TO: All Potential Bidders/Offerors

City of Harrisonburg's HPE Networking Equipment ITB, is modified as follows:

1. Question: With regard to the 1-year support request. We know it would be of greater value to purchase one of the terms below when you look at year over year pricing. Will the city entertain substitution of purchasing the HPE Support Services such as 5 year 24x7 Proactive Support or 3-year support service which is cheaper than 1-year?

Answer: Although the 3 and 5 year contracts have lower annual prices, we are focused more on the products and would forego the extra years' support in preference to acquiring the equipment.

2. Question: Is the City expecting a full proposal response or just the completed solicitation forms that are provided along with a brief overview and company summary?

Answer: Since this is an Invitation to Bid (ITB) and not a Request for Proposal (RFP), the City is only requiring the noted forms to be completed in their entirety and returned with the bid submission.

All other requirements, terms and conditions of the ITB/RFP remain unchanged.

Addendum page must be signed and returned with your bid/proposal to acknowledge receipt of this addendum.

Authorized Signature

By: Pat Hilliard, CPPB
Procurement Manager