

**CITY OF HARRISONBURG, VA**

NOTICE OF AWARD

Date June 29, 2012

Name Univar USA, Inc.

Address 201 Suburban Drive, Suffolk, VA 23434-2519

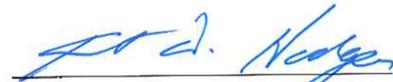
Your Bid/Offer Dated June 5, 2012

In Response To Bid/RFP # ITB-PU-CHEMICALS-2012

To Furnish Water Treatment Chemicals

During the Period July 1, 2012 to June 30, 2012

hereby is accepted at prices and terms stated, subject to all conditions and requirements of the solicitation, purchase specifications, warranties, performance bond and other stipulations, if any.



Kurt Hodgen, City Manager

OR

Anne Lewis, Assistant City Manager

For City of Harrisonburg, VA



## City of Harrisonburg, Virginia

Water and Sewer Operations Center

2155 Beery Road

Harrisonburg, Virginia 22801

(540) 434-9959 / Fax (540) 434-9769



TO: Pat Hilliard  
FROM: Mike Collins  
SUBJECT: Water Treatment Chemical Bid, June 5, 2012  
DATE: June 27, 2012

This memo shall convey that Marvin Armstrong, WTP Superintendent, and myself have reviewed the bids as submitted by the following:

- AIC
- Chesapeake Corp
- General Chemical
- Kemira Water Solutions, Inc.
- Key Chemical, Inc
- Kuehne Chemical Co, Inc
- Mosaic Crop Nutrition, LLC
- Neo Solutions, Inc
- Solvay Fluorides, LLC
- Suffolk Solutions, Inc
- Univar
- Water Guard

Pursuant to Section 6.9, it is the recommendation of Marvin and myself that the City's best interest is to award the contract to Univar. This bidder is the lowest pricing offered by one firm that proposed to provide all chemicals as listed. The award to a single bidder provides advantages and leverage toward administrative contract management, logistics of scheduling, delivery performance, efficiency of familiarity and future pricing.