



**CITY OF HARRISONBURG
DEPARTMENT OF FINANCE
AND PURCHASING
409 SOUTH MAIN STREET,
THIRD FLOOR
HARRISONBURG, VA 22801**

REQUEST FOR PROPOSAL (RFP) COVER PAGE

ISSUE DATE: February 29, 2016	REQUEST FOR PROPOSAL NUMBER: 2016016-EC-P	FOR: Consultant Services
DEPARTMENT: Emergency Communications Center	DATE/TIME OF CLOSING: March 29th, 2016 at 4:00pm local time	CONTRACT ADMINISTRATOR: Jim Junkins, HRECC Director
DATE/TIME LAST DAY FOR QUESTIONS: March 21st, 2016 at 12:00 pm (noon) local time	DATE/TIME PRE-PROPOSAL MEETING: N/A	PRE-PROPOSAL MEETING MANDATORY: <input type="checkbox"/> Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> N/A

Proposals - In accordance with the following and in compliance with all terms and conditions, unless otherwise noted, the undersigned offers and agrees, if the proposal is accepted, to furnish items or services for which prices are quoted, , delivered or furnished to designated points within the time specified. It is understood and agreed that with respect to all terms and conditions accepted by the City of Harrisonburg the items or services offered and accompanying attachments shall constitute a contract.

Sealed proposals, subject to terms and conditions of this Request for Proposal will be received by the City of Harrisonburg Purchasing Office, 409 South Main Street, Third Floor, Harrisonburg, Virginia 22801 until the date/ time specified above for furnishing items or services delivered or furnished to specified destinations within the time specified or stipulated by the vendor(s).

The City does not discriminate against small and minority businesses or faith-based organizations.

VENDOR INFORMATION

Name of Vendor: _____ Telephone #: _____
 Address: _____ Federal Employer Identification #: _____
 _____ State Corporation Commission #: _____
 Contact Name: _____ Contact Email Address: _____

By signing this bid, Vendor(s) certifies, acknowledges, understands and agrees to be bound by the conditions set forth in this RFP.

VENDOR'S LEGALLY AUTHORIZED SIGNATURE _____
DATE

PRINT NAME _____
TITLE

Please take a moment to let us know how you found out about this Request for Proposal (RFP) – Check one:
 City of Harrisonburg Website eVA Website Bid Room (Please List) _____
 The Daily News Record Newspaper Notified by City Directly Posted on Municipal Building bulletin board
 Other (Please List) _____

****This document must be completed & returned with proposal submission.***



Voice: (540) 434-4436



101 North Main ST, 5th floor
Harrisonburg, VA 22802



fax: (540) 434-2512

REQUEST FOR PROPOSAL

(2016016-EC-P)

COMPUTER AIDED DISPATCH/ DATA MANAGEMENT SYSTEMS PROJECT CONSULTANT

February 29, 2016

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1. INTRODUCTION

The purpose of this Request for Proposal (RFP) by the Harrisonburg-Rockingham Emergency Communications Center (HRECC) is to solicit sealed proposals from interested professional consulting firms (Offeror) to provide comprehensive, turn-key consultation for selecting a Computer Aided Dispatch (CAD) and Multi-Discipline Data Management systems vendor(s), managing the project and ensuring the selected CAD/Data Management vendor(s) fulfills project goals and objectives.

2. BACKGROUND

The HRECC is a regional, consolidated Emergency Communications Center created by a 2003 Ordinance of Joint Powers by the City of Harrisonburg, VA and the County of Rockingham, VA. The HRECC is governed by an Administrative Board consisting of the Harrisonburg City Manager Kurt Hodgen and the Rockingham County Administrator Joe Paxton. Mr. Hodgen is the HRECC Administrative Board Chairman and Mr. Paxton the Vice-Chairman. The City of Harrisonburg serves as the HRECC fiscal, legal and human resources administration agent.

In 2015, the HRECC was notified by its current CAD Vendor, DaPro Systems Inc. (Roanoke, VA), that it would immediately cease new software releases and end support of its “IBR Plus” CAD and Records Management systems in 2018. In addition to the CAD impact on the HRECC, DaPro also notified customers that it would also cease support of other public safety data collection and management systems including Law Enforcement criminal and investigative records management, Jail records management, regional criminal records repositories as well as integration among many systems including the Virginia Criminal Information Network (VCIN), National Crime Information Center (NCIC), Virginia Department of Motor Vehicles (DMV), Fire/EMS records systems and the Virginia Department of Transportation (VDOT), et al.

In October 2015 the HRECC Administrative Board chartered the Regional CAD/Data Management System Working Group to facilitate the replacement of the aforementioned systems and integration of related systems to better serve the regional public safety stakeholders.

3. CONSULTANT ANTICIPATED SCOPE OF WORK

- 3.1. Develop and maintain a Project Control Document.
- 3.2. Develop Work Breakdown Structure and detailed project schedule (visualized in Gantt chart format) to track, evaluate and assure project schedule compliance.
- 3.3. Conduct needs assessments, visioning meetings and review sessions with broad-spectrum of stakeholders (users through administration) for comprehensive understanding of project and development of a regionalized CAD-Data Management Vendor scope of work. Stakeholders include but not limited to:
 - 3.3.1. HRECC;
 - 3.3.2. James Madison University (JMU) Dispatch Center
 - 3.3.3. Harrisonburg Police Department;
 - 3.3.4. Rockingham County Sheriff's Office;
 - 3.3.5. Rockingham-Harrisonburg Regional Jail;
 - 3.3.6. Rockingham-Harrisonburg Court Services;
 - 3.3.7. JMU Police Department;
 - 3.3.8. Local/Town Police Departments (7);
 - 3.3.9. Harrisonburg Fire Department;
 - 3.3.10. Rockingham County Fire & Rescue Department;
 - 3.3.11. Harrisonburg Geographic Information Systems (GIS);
 - 3.3.12. Rockingham Geographic Information Systems;
 - 3.3.13. Harrisonburg Information Technology Department;
 - 3.3.14. Rockingham Information Technology Department;
 - 3.3.15. JMU Information Technology Department.
- 3.4. Administer and oversee periodic (monthly, bi-weekly, weekly, special) meetings (on-site, telephone, web) for all phases of project as specified herein.
- 3.5. Provide monthly status reports to Project Work Group and Leadership Team via electronic correspondence (email),
- 3.6. Maintain document tracking, submittal and resolution logs.
- 3.7. Review requirements documentation, network diagrams and workflow diagrams.
- 3.8. Review the existing CAD and Data Management systems organization, operations, workflow and visual elements.
- 3.9. Formulate Initial "System of Systems" Requirements and Update as part of Change Management.
- 3.10. If deemed required, develop and issue a Request for Information ("RFI") to the vendor community to better understand the commercial environment as it applies to the specific needs for this project.
- 3.11. If deemed required, review the responses to the RFI including participating and documenting detailed vendor demonstrations.
- 3.12. Update/finalize the Requirements Document based on the capabilities of the Existing Systems with a gap analysis outlining any gaps between the base minimum System Requirements and the Existing Systems capabilities.
- 3.13. Develop and present a draft visualized solution and components to the Working Group, et al. for consideration and approval.
- 3.14. Develop the specifications for acquisition, customization, implementation and maintenance/support of the new system.

- 3.15. Assist in the development of the CAD-Data Management Solution Request for Proposal (RFP), or if applicable, pre-established contract, sole-source purchase, cooperative purchase agreement, et al.
- 3.16. Assist with evaluation, negotiation and development of agreements for CAD-Data Management Solution vendor(s) selection(s).
- 3.17. Develop and oversee vendor(s) system configuration, deliverables, schedule, deadlines, implementation, installation, change management, optimization and cutover.
- 3.18. Monitor post-cutover operations, vendor performance and ensure vendor compliance to contractual obligations throughout the warranty period(s).
- 3.19. Provide optional services as needed and specified by HRECC.

4. SAMPLING OF USER NEEDS

4.1. Computer Aided Dispatch

- 4.1.1. Text Messaging – Either natively through CAD or using a 3rd party software.
- 4.1.2. Faxing –
- 4.1.3. Geospatial – The CAD must be Geospatial or GIS aware.
- 4.1.4. Data exports – Must be able to export raw data from CFS to be used in our reporting system.
- 4.1.5. Data pushes – Must be able to push data to other systems, such as ImageTrend, VDOT, other agencies served.
- 4.1.6. Be able to make changes through settings and interfaces and not rely on the vendor to solely make changes “behind the scenes”.
- 4.1.7. User friendly CAD front end product.
- 4.1.8. Capability for easy Fire/Rescue dispatching when assignments are dynamic.
- 4.1.9. Meet LE needs for tracking, special assignments, easy CAD stats and more.
- 4.1.10. User friendly utilities for more ease of unit changes, street segment changes, premise information.
- 4.1.11. Crystal Reports-ad hoc reporting capabilities.
- 4.1.12. Export of any data field, record or set to numerous file formats (eg: csv, FileMaker, dbf, PDF, Excel)
- 4.1.13. Integrated Priority dispatching capability
- 4.1.14. Integrated Emergency Medical Dispatching
- 4.1.15. Supporting Intelligent Dispatching to reduce response times
- 4.1.16. Supporting location awareness and geo-coding of units to reduce response times
- 4.1.17. Supporting an integrated CAD client for mapping and hazard locations
- 4.1.18. Supporting easy export of relevant call data to a field based reporting system to avoid retyping
- 4.1.19. Supporting the use of photographs, video and other multimedia files from an incident record so that it can be stored for future reference or transferred to the Records Management System.
- 4.1.20. Supporting automatic searching for previous vehicles, people and incidents which enables a more informed response and helps avoid duplicate calls.
- 4.1.21. Supporting browser-based administration tools for system configuration, provisioning, monitoring and reporting.
- 4.1.22. Supporting historical activity graphical reports for determining where to concentrate daily patrols.
- 4.1.23. Additional response assignments in CAD
- 4.1.24. Increase road type to at least 4 characters
- 4.1.25. ECO/TDO request- mental health calls
- 4.1.26. CAD code translation feature
- 4.1.27. Display Zone/Grid display on the master street search
- 4.1.28. Change unit info on historic call
- 4.1.29. Highlight station codes in different shade
- 4.1.30. Add # of personnel / unit to responding units
- 4.1.31. Improved towing request vs rotate
- 4.1.32. Search name history while in call in cad

- 4.1.33. Historic business name to show up when pull up address
- 4.1.34. Additional / more advanced timers
- 4.1.35. If unit of out of service, do not allow dispatch
- 4.1.36. Add dispatch time to page
- 4.1.37. Rolodex / address book within CAD
- 4.1.38. Automatically display How Received as Officer Initiated when it CFS was officer initiated
- 4.1.39. Easier disposition, etc changes from within CFS (not live CAD)
- 4.1.40. Add field to cross-reference another call on a cad call
- 4.1.41. Search against mobile phone number on Master Name from CAD
- 4.1.42. Editable paging info on specific call
- 4.1.43. Ability to manually email and fax CFS and reports directly from CAD
- 4.1.44. Log "status" information for units in Roll Call without moving them to "Dispatchable" first
- 4.1.45. Option of allowing CAD to clear unit status when units are signed off, instead of holding it until the unit signs back on
- 4.1.46. Enhanced notification for pending calls
- 4.1.47. Ability to click "Transport" from the active calls grid to bring up the "CAD Transport" box with mileage, etc.
- 4.1.48. Ability to exchange a unit or fire/rescue company directly from the active calls grid, without having to open the call and find the unit first.
- 4.1.49. Expanded/customizable capabilities of "future calls" feature
- 4.1.50. Apparatus/personnel status & location change
- 4.1.51. Ability to sign units on/off and still be able to function in active CAD

- 4.1.52. Enter the classification directly based off the first few letters of the call type
- 4.1.53. Separate window abilities to be able to go from one to another without closing the other out
- 4.1.54. After clicking "exchange unit", display the list of available units in a larger window so that all units can be seen without needing to scroll down
- 4.1.55. Expanded/customizable fields for the optional module menu
- 4.1.56. Ability to change times from active CAD instead of needing to sign into Calls for Service module
- 4.1.57. Ability to see what dispatcher performed certain tasks in CAD
- 4.1.58. Auto-update officer initiated screen
- 4.1.59. Allow response order to show for add'l units added later to call
- 4.1.60. System prompt for additional dispatch based on time
- 4.1.61. Drag and drop within CAD
- 4.1.62. Track fuel use/purchase info
- 4.1.63. Initial comment entry for CAD
- 4.1.64. RSS feeds from CAD
- 4.1.65. Make premise info more prominent if found on cad call
- 4.1.66. Multiple call type support – initial entry and ending call type

- 4.1.67. Command line support
- 4.1.68. CAD screen flash or other prominent notification when mobile call initiated
- 4.1.69. Automatic message notification for certain call types
- 4.1.70. Solution for calls that span DST gap
- 4.1.71. Notification from call taker to dispatch status
- 4.1.72. Track unit status and begin/end tour by officer as well as unit
- 4.1.73. Automatically show PID info on name hover.
- 4.1.74. Alarms for agency dispatched but not yet responding.
- 4.1.75. Store officer info when marking on/off duty and status changes
- 4.1.76. View mobile phone number on Add New/Use this PID screen
- 4.1.77. Call Analysis by Day of Week/Time of Day- can we add totals for x and y axis
- 4.1.78. Editing items from cad search instead of only CFS
- 4.1.79. Better/Faster search abilities
- 4.1.80. Easier CAD searching (particularly units)
- 4.1.81. Expanded vehicle search
- 4.1.82. Search / report on calls by dispatcher
- 4.1.83. Family Educational Rights and Privacy Act (FERPA) compliant.

4.2. Fire/EMS

- 4.2.1. Automatic Vehicle Locator (AVL) capability
- 4.2.2. Mobile Data Terminal (MDT) capability
- 4.2.3. Real time data integration with MDT
- 4.2.4. Geographic dispatching (specific points versus fire boxes/response zones)
- 4.2.5. Integration with Image Trend
- 4.2.6. Reporting capability
- 4.2.7. Preplan integration
- 4.2.8. Station alerting systems

4.3. Law Enforcement Records:

- 4.3.1. Support electronic field based reporting
- 4.3.2. Community on-line crime reporting.
- 4.3.3. Geospatial analysis (mapping) to support intelligence led policing within the application.
- 4.3.4. Store data that conforms to the data standards accepted by federal, state and local agencies nation-wide.
- 4.3.5. Create and Administer active alerts.
- 4.3.6. Track traffic citation and traffic warning citations.
- 4.3.7. Utilize a LEAD Card System for Major Events.
- 4.3.8. Access applications including CAD, RMS and various other systems/programs via Mobile Data Computers
- 4.3.9. Flexibility in managing, tracking and reporting of Investigators' and officers' case loads.
- 4.3.10. Offense Reporting (IBR reporting to interface with State Police)
- 4.3.11. Criminal & Juvenile Records Keeping (Warrants, Summons, Traffic Citations, Civil Papers)

- 4.3.12. Concealed Weapons Permits Records Keeping
 - 4.3.13. Training Module (Record Keeping of Staff Training)
 - 4.3.14. Interface with LINX and VINE
 - 4.3.15. Variety of Criminal, Civil, Dispatch, Jail, and Law Enforcement Reports (Ex: Arrest Statistics)
- 4.4. Criminal Investigations Needs
 - 4.4.1. Lineup Creation and Query
 - 4.4.2. Nickname Search (search people in the system by nicknames)
 - 4.4.3. Phone Number Search (search people in the system by phone number)
 - 4.4.4. Need Incident Reports to Print in a Professional Manner including spelling and grammar check for Court Use
 - 4.4.5. Ability to link to evidence in an International Association of Evidence supported system
 - 4.4.6. Evidence Room Software (Evidence Module to inventory/track evidence in our custody)
 - 4.4.7. Digital Evidence Storage (Secure digital storage of crime scene photos)
- 4.5. Public Communications Assistant Needs
 - 4.5.1. Link Warrants and Civil Papers to Jail Roster including check for current incarceration when entering a warrant or civil paper
Need 15 Character Spaces to Enter Warrant Numbers
- 4.6. Civil Process Needs
 - 4.6.1. Enter & Manage Civil Process Service Papers
 - 4.6.2. Incarceration Alerts (alert process server if they enter an outstanding paper in the system for someone incarcerated in our jail)
 - 4.6.3. Variety of Civil Reports including but not limited to statistics, and outstanding civil papers
 - 4.6.4. Concealed Weapon Permit Records Management
- 4.7. Jail Management
 - 4.7.1. Jail Management System (ability to enter, track, and manage arrests, inmate charges, inmate classification, inmate property, inmate medical, inmate court appearances, inmate transfers, inmate events, inmate visitation, etc.)
 - 4.7.2. Numerous Statistical Reports
 - 4.7.3. Transfer data when inmate is rebooked (events, visitors, property, etc.), as necessary
 - 4.7.4. Large space on Warrants to enter all info that is needed in records
 - 4.7.5. List of VCC options to be all-inclusive so manual entry is not required VCC option included in the disposition of warrants for amended/reduced charges
 - 4.7.6. 15 digit or longer warrant number.
 - 4.7.7. Large space for Events detail
 - 4.7.8. Add housing data fields for inmates at other jurisdictions
 - 4.7.9. Large Comments / Notes area for arrests
 - 4.7.10. Birth country information

- 4.7.11. Create transportation documents
- 4.7.12. Automated Classification of inmates.
- 4.7.13. Reports for new commits/releases with multiple parameters and sorting
- 4.7.14. Report for Detainers on Inmates for a given date range
- 4.7.15. Report Non-national inmates by a given date range for (SCAAP grant)
- 4.7.16. Report for Non-national INS report by a give date range
- 4.7.17. Reports for arrests/jail commits by severity (felony, misdemeanor including all charges per arrestee
- 4.7.18. Report for arrests by race/ethnicity/gender Report for arrests with prior arrests and or conviction
- 4.7.19. Report on percentage of jail admissions with previous jail admissions
- 4.7.20. Report on Average Length of Stay for pre-trial, and sentenced inmates, to include ability to sort by charge severity (felony, misdemeanor)
- 4.7.21. Ability to choose bond and bond type with the ability to report these
- 4.7.22. Ability to trace DCSE and owed amounts and report these
- 4.7.23. Report on housing of Min, Med, Max inmates housed over a give date range
- 4.7.24. Ability to update code sections for warrants
- 4.7.25. Mandatory data capture before release. (Name, DOB, SSN, Detainers, photo, address, etc..)

5. PROPOSAL REQUIREMENTS

The proposal shall provide information necessary for the HRECC to evaluate the qualifications, experience, and subject-matter expertise of the Offeror to provide comprehensive consulting and project management services for selection of a public safety CAD/Data Management Systems vendor(s) and associated project management.

5.1. BENCHMARK ABILITIES

In order to benchmark and quantify the capabilities of each Offeror, including every person proposed to be providing Services required under this Consultant RFP, it is desired that the Offeror meets the following requirements. Place an "X" only on those requirements that have been met and are further demonstrated in the proposal:

- A minimum of two years within the last five years of documented experience in writing business and technical requirements and developing requests for proposals for CAD-RMS solutions for public safety agencies.
- Experience, proven through a previous implementation, using one or more of the following technologies, models or systems: (Select all that apply)
 - ESRI geographic systems and geodatabase modeling;
 - National Information Exchange Model ("NIEM"), specifically with the Global Justice XML Data Model (GJXDM);
 - Law Enforcement National Data Exchange (N-DEx);
 - Virginia Fire Incident Reporting System (VFIRS);
 - Virginia Pre-Hospital Patient Care Reporting (PPCR);
 - Virginia PPCR/PPDR Data Element Dictionary Technical Format-NHTSA Version 2 (NEMESIS Compliant);
 - Unified CAD (UCAD) Terminology and Coding;
 - National Crime Information Center (NCIC);
 - Next generation 911 (NG911) standards;
 - Automated Secure Alarm Protocol (ASAP);
 - Master Street Addressing Guide (MSAG) and Automatic Location Information (ALI) data exchange;
 - Electronic field based reporting as it pertains to portable computers such as laptops and tablets and mobile devices such as: PDAs; smart phones; etc.
- Have conducted, at a minimum, two complete requirement and/or gap analyses for public-safety CAD and multi-discipline Data Management requirements studies; where one of the requirements and/or gap analysis studies have been for a system of 50 or more concurrent users.
- Project management experience within the last five years managing all phases of the project life cycle in implementing a public-safety based CAD and/or Data Management systems.
- Contract negotiation experience on behalf of public safety agencies with one (or more) projects of at least one million dollars (\$1,000,000) in initial purchase value.

5.2. WRITTEN PROPOSAL

The Offeror is to make a written proposal which presents an understanding of the work to be performed. The proposal should demonstrate and provide evidence that the Offeror has the capabilities, professional expertise, and experience to provide the necessary services as described in this RFP. The Offeror shall ensure that all information required herein is submitted with the proposal. All information should be verifiable by documentation provided. Failure to provide all information, inaccurate or misstatements may be sufficient cause for rejection of the proposal or rescission of an award at any time. Proposals shall be signed by an authorized representative of the Offeror.

In order to enhance the evaluation process and provide each firm an equal opportunity for consideration, adherence to a standardized technical proposal format is required. Responses should be as thorough and detailed as possible so that the HRECC may properly evaluate the firm’s capabilities to provide the required services. Unnecessarily elaborate brochures of other presentations beyond that sufficient to present a complete and effective proposal is not desired. Elaborate artwork, expensive paper, bindings, visual and other presentation aids are not required.

The format of each proposal must contain the following elements organized into separate sections:

SECTION 1	GENERAL 1. Cover Sheet (first page of this RFP), completed; 2. Table of Contents – all pages are to be numbered; 3. Cover Letter/Executive Summary on company letterhead signed by a person with the corporate authority to enter into any contract which results from the RFP.
SECTION 2	EXPERIENCE & QUALIFICATIONS OF FIRM 1. Company philosophy, history. 2. Executive, Administrative staff. 3. Facilities and locations; 4. Subject matter expertise in modern system of systems encompassing: 4.1.1. Computer Aided Dispatch; 4.1.2. Mobile Data Computing; 4.1.3. Law Enforcement Records; 4.1.4. Jail Management Records; 4.1.5. Fire Department Records; 4.1.6. Emergency Medical Services Records; 4.1.7. Geospatial/Geographic Information; 4.1.8. Computer Information Systems; 4.1.9. Mission Critical Data Administration Practices;

	<p>5. References List (Names, contacts)</p> <p>6. Previous similar projects listing and in-depth descriptions.</p>
SECTION 3	<p>CONTRACT MANAGEMENT PLAN</p> <p>1. Internal quality assurance program, including staff background checks, to ensure that requirements are met.</p> <p>2. Description of who will do what (roles of project personnel), including organizational and functional charts reflecting line of management responsibility.</p>
SECTION 4	<p>EXPERIENCE & QUALIFICATIONS OF PERSONNEL *</p> <p>1. Project Manager</p> <p>2. Project Subject Matter Experts</p> <p>3. Project Administrative Support Personnel</p> <p>4. Third party support personnel.</p> <p>* The personnel named in the proposal will remain responsible throughout the period of this Agreement. No diversion or replacement may be made without submission of a resume of the proposed replacement and final approval by the Contract Administrator.</p>
SECTION 5	<p>REQUIRED FORMS (see attachments)</p> <p>1. Proprietary/Confidential Information Identification Form</p> <p>2. State Corporation Commission (SCC) Form</p> <p>3. Insurance Requirements Form</p> <p>4. Non-Collusion Affidavit</p>
SECTION 6	<p>ADDENDA signed (if any)</p>
SECTION 7	<p>OTHER SERVICES (<i>optional</i>)</p> <p>The Offeror may provide information for other services or programs that are available to its clients that may not be specified in this proposal. Additional services must be provided WITH COST LISTED PER LINE ITEM AND NOTATED IN THIS SECTION ONLY. Do not include optional services costs in TAB 8.</p>
SECTION 8	<p>COST</p> <p>Cost Proposal broken down into substantial project phases (Needs Assessment, Procurement, Implementation and Post-Cutover). All costing shall be considered a “turn-key” approach based on specifications with no exclusions allowed. DO NOT include costs for any optional services in this section.</p>

6. GENERAL TERMS & CONDITIONS

Offerors shall review and take into consideration all aspects of the General Terms and Conditions (Attachment F).

7. INSURANCE REQUIREMENTS

Offerors shall complete and return with their proposal an Insurance Requirements Form (Attachment C).

8. INSTRUCTIONS TO OFFERORS

- 8.1. All proposals must be in an opaque, sealed envelope or box and clearly marked: "Sealed Proposal: CAD-Data Management Consultant". Proposals shall clearly indicate the legal name, address and telephone number of the Offeror (company, firm, partnership, or individual). All expenses for making proposal shall be borne by the Offeror.
- 8.2. Offerors shall provide one (1) original and two (2) identical paper copies of the proposal documents. In addition, Offerors shall provide one (1) identical electronic copy (on CD or USB 2.0 thumb drive) of the proposal documents. Proposal documents shall be mailed or hand-delivered to the City of Harrisonburg Purchasing Office located at 409 South Main Street, Third Floor, Harrisonburg, VA 22801. Office hours are Monday through Friday, 8:00am to 5:00pm, except City holidays (www.harrisonburgva.gov/city-holidays). Faxed or emailed proposals will not be accepted. Proposals shall be received by the City of Harrisonburg Purchasing Office no later than **Tuesday March 29th 2016 at 4:00pm local time**. Any proposals received after this date and time will not be accepted. The HRECC is not responsible for delays in the delivery of the mail by the U.S. Postal Service, private couriers, or the inter-office mail system. The Offeror has the sole responsibility to ensure the proposal is received and accepted by the Harrisonburg Purchasing Office at the above address and by the above stated time and date.
- 8.3. All documents contained within the proposal submission shall be completed in their entirety and signed and dated where required.
- 8.4. If the Harrisonburg City Hall is closed for business at the time scheduled for proposal opening, for whatever reasons, sealed proposals will be accepted and opened on the next business day of the City, at the originally scheduled hour.

9. QUESTIONS

- 9.1. Questions related to the RFP or requests for clarification may be directed to Ms. Pat Hilliard, Procurement Manager for the City of Harrisonburg, by email (Purchasing@harrisonburgva.gov) or by fax (540-432-7779).
- 9.2. Oral questions will not be permitted. All responses to inquiries will be in writing and will be posted as addenda on the City's website at www.harrisonburgva.gov/bids-proposals and also on eVA at www.eva.virginia.gov.
- 9.3. All questions must be received no later than **Monday March 21st, 2016 at 12:00 pm (noon) local time.**
- 9.4. It is the responsibility of all Offerors to ensure that they have received all addenda and to include signed copies of any and all addenda with their proposal submission.

10. PROPOSAL EVALUATION CRITERIA

Selection of the successful proposal will be based upon submission of proposals meeting the selection criteria.

- 10.1. As part of the evaluation process, the HRECC may ask questions of a clarifying nature from Offerors as required. The HRECC may also request an oral presentation to explain the proposal and answer questions.
- 10.2. The HRECC reserves the right to cancel this RFP at any time or reject any or all proposals received as a result of this RFP if it is in the best interest of the HRECC. The HRECC reserves the right to waive any informality in any proposal.
- 10.3. Proposal evaluations will be based on a below/meets/exceeds scale, using the following minimum selection criteria:
 - 10.3.1. Experience & Past Performance: Prior experience in providing similar services, including client references.
 - 10.3.2. Ability to provide the services: Specific information on the company's ability to deliver the required services. Background on the company, including the number of years in business and past major projects completed, should your company be awarded the contract.
 - 10.3.3. Responsiveness: The Vendor's ability to deliver the required services on time and in accordance with the Scope of Work.
 - 10.3.4. Cost: Costs will not be the sole deciding factor in the selection process, but will be considered in the case of this RFP.
- 10.4. Ability to Follow Directions: The ability to follow the proposal preparation instructions set forth in this solicitation will be considered as an indicator of the Offerors capabilities and evaluated accordingly.

11. CONTRACT TERM

- 11.1. The RFP Consultant contract will be considered “turn-key” for the duration of needs assessment, vendor RFP, vendor(s) selection, project implementation, optimization and six (6) months post cutover.
- 11.2. For anticipated project duration, the total CAD/Data Management project is anticipated to conclude on or before December 31, 2018.

12. AWARD OF CONTRACT

- 12.1. Selection shall be made of two (2) or more Offerors deemed to be fully qualified and best suited among those submitting proposals, on the basis of the factors involved in the request for proposals, including price if so stated in the Request for Proposal.
- 12.2. Negotiations shall then be conducted with each of the Offerors so selected. Price shall be considered, but need not be the sole determining factor.
- 12.3. After negotiations have been conducted with each Offeror so selected, the HRECC shall select the Offeror which, in its opinion, has made the best and most suited proposal, and shall award the contract to that Offeror. Should the HRECC determine (in writing and in its sole discretion) that only one (1) Offeror is fully qualified, or that one (1) Offeror is fully qualified, the best suited and clearly more highly qualified than the others under consideration, a contract may be negotiated and awarded to that Offeror.
- 12.4. Once the selection has been made as to which Offeror will be awarded the contract, the Procurement Manager will post a Notice of Award on the City’s website at www.harrisonburgva.gov/bid-proposal-award-notifications and also on eVA at www.eva.virginia.gov.
- 12.5. The award documentation will subsequently be followed by a contract incorporating by reference all the requirements, terms and conditions of the solicitation and the Offeror’s proposal as negotiated.
- 12.6. The HRECC reserves the right to award a contract(s) to as many Offeror(s) as deemed necessary to fulfill the anticipated requirements of the project.
- 12.7. Specific payment terms will be negotiated with the selected Offeror prior to agreement signing. HRECC anticipate a total cost not to exceed with periodic payments no more frequent than monthly.

ATTACHMENT A

PROPRIETARY/CONFIDENTIAL
INFORMATION IDENTIFICATION FORM

Name of Firm/Offeror: _____

Trade secrets or proprietary information submitted by an Offeror shall not be subject to public disclosure under the Virginia Freedom of Information Act; however, the Offeror must invoke the protections of §2.2-4342F of the Code of Virginia, in writing, either before or at the time the data or other material is submitted. The written notice must specifically identify the data or materials to be protected, including the section of the proposal in which it is contained, as well as the page number(s), and state the reasons why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute a trade secret or proprietary information. In addition, a summary of proprietary information provided shall be submitted on this form. The designation of an entire proposal document, line item prices, and/or total proposal prices as proprietary or trade secrets is not acceptable. If, after being given reasonable time, the Offeror refuses to withdraw such a classification designation, the proposal will be rejected.

SECTION/TITLE	PAGE NUMBER(S)	REASON(S) FOR

Check this box if there are none.

ATTACHMENT B

STATE CORPORATION COMMISSION (SCC) FORM

Virginia State Corporation Commission (“SCC”) registration information: The undersigned Offeror:

is a corporation or other business entity with the following SCC identification number: _____ **-OR-**

is not a corporation, limited liability company, limited partnership, registered limited liability partnership, or business trust **-OR-**

is an out-of-state business entity that does not regularly and continuously maintain as part of its ordinary and customary business any employees, agents, offices, facilities, or inventories in Virginia (not counting any employees or agents in Virginia who merely solicit orders that require acceptance outside Virginia before they become contracts, and not counting any incidental presence of the Offeror in Virginia that is needed in order to assemble, maintain, and repair goods in accordance with the contracts by which such goods were sold and shipped into Virginia from bidder’s out-of-state location) **-OR-**

is an out-of-state business entity that is including with this bid an opinion of legal counsel which accurately and completely discloses the undersigned Offeror’s current contacts with Virginia and describes why those contacts do not constitute the transaction of business in Virginia within the meaning of § 13.1-757 or other similar provisions in Titles 13.1 or 50 of the Code of Virginia. **Attach opinion of legal counsel to this form.**

****NOTE**** >> Check the following box if you have not completed any of the foregoing options but currently have pending before the SCC an application for authority to transact business in the Commonwealth of Virginia and wish to be considered for a waiver to allow you to submit the SCC identification number after the due date for proposals (the HRECC reserves the right to determine in its sole discretion whether to allow such waiver):

Signature: _____ Date: _____

Name: _____ Title: _____

Legal Name of Firm: _____

ATTACHMENT C

INSURANCE REQUIREMENTS FORM

By signing and submitting a bid or proposal the vendor certifies that if awarded the contract, they will have the following insurance coverages at the time the contract is awarded.

1.) The contractor will maintain a general liability policy with \$1,000,000 combined single limits. Coverage is to be on an occurrence basis with an insurer licensed to conduct business in the Commonwealth of Virginia. The insurer must have an A. M. Best rating of A- or better. **The insurer must list the Harrisonburg-Rockingham ECC as an additional insured. The endorsement must be issued by the insurance company. A notation on the certificate of insurance is not sufficient.**

2.) The contractor will maintain workers' compensation coverage in compliance with the laws of the Commonwealth of Virginia. The coverage must have statutory limits and be with an insurer licensed to conduct business in the Commonwealth of Virginia. The insurer must have an A. M. Best rating of A- or better. As an alternative, it is acceptable for the contractor to be insured by a group self insurance association that is licensed by the Virginia Bureau of Insurance. The contractor will also carry employers liability insurance with a limit of at least \$100,000 bodily injury by accident/\$500,000 bodily injury by disease policy limit/\$100,000 bodily injury by disease each employee.

3.) The contractor will maintain automobile liability insurance with limits of at least \$1,000,000. The coverage is to be written with a symbol "1". The insurer must be licensed to conduct business in the Commonwealth of Virginia. The insurer must have an A. M. Best rating of A- or better.

With all policies listed above, the insurer or agent of the insurer must issue a certificate of insurance to show evidence of coverage.

BIDDER/OFFEROR STATEMENT

We understand the Insurance Requirements of these specifications and will comply in full if awarded this contract.

Signature: _____ Date: _____

Name: _____ Title: _____

ATTACHMENT D

NON-COLLUSION AFFIDAVIT

Under oath, I hereby affirm under penalty of perjury:

(1) That I am the Offeror or a partner of the Offeror, or an officer or employee of the offeror's corporation with authority to sign on its behalf;

(2) That the attached proposal or proposals have been arrived at by the Offeror and have been arrived at and submitted without collusion or any design to limit bidding or competition;

(3) That the contents of the proposal or proposals have not been communicated to any person not an employee or agent of the Offeror on any bid furnished with the proposal or proposals, and will not be communicated to any such person prior to the official opening of the proposal or proposals; and

(4) That I have fully informed myself regarding the accuracy of the statements made in this affidavit.

Signature: _____ Date: _____

Name: _____ Title: _____

**Note: This form is just for reference and is not required to be submitted with your Proposal.*

ATTACHMENT E

STANDARD CONTRACT TEMPLATE

This Contract entered into this ____ day of _____ 20____, by _____ hereinafter called the “Contractor” and Harrisonburg-Rockingham ECC, VA, called the “Owner”.

WITNESSETH that the Contractor and the Owner, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

SCOPE OF CONTRACT: The Contractor shall provide the goods/services to the Owner as set forth in the Contract Documents.

PERIOD OF PERFORMANCE: From _____ through _____.

The contract documents shall consist of:

This signed form;

The entire Request for Proposal (no revisions by the Contractor)

dated: _____

If applicable, any Official Addenda:

#1, dated: _____

The Contractor's Proposal dated _____ and the attached negotiated modifications (if applicable) to the Proposal, all of which documents are incorporated herein.

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

CONTRACTOR:

OWNER:

By: _____

By: _____

Title: _____

Title: _____

GENERAL TERMS AND CONDITIONS OF THE CITY OF HARRISONBURG, VA

These General Terms & Conditions shall apply to all purchases and be a part of every contract awarded by the City of Harrisonburg unless otherwise specified in writing. Bidders/Offerors are expected to inform themselves fully as to the conditions, requirements and specifications before submitting bids/proposals. Procurement by the City is subject to the Virginia Public Procurement Act (VPPA) Title 2.2, Chapter 43 of the Code of Virginia and the provisions of The Purchasing and Contracting Policy Manual for the City of Harrisonburg and any revisions thereto. If an inconsistency exists between the VPPA and the Purchasing and Contracting Policy Manual for the City, the VPPA Virginia Code sections take precedence.

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DEFINITIONS

- ADDENDUM/ADDENDA:** Addition(s) or supplement(s) to a solicitation to clarify, modify or support information which becomes part of the contract.
- BID:** The offer of a prospective vendor/supplier to an Invitation To Bid to provide specific goods or services at specified prices and/or other conditions specified in the solicitation.
- BIDDER/OFFEROR:** Any individual, company, firm, corporation, partnership or other organization who submits a response to an Invitation to Bid or a Request for Proposal and offering to enter into a contract with the City.
- COLLUSION:** A secret agreement or cooperation between two or more parties to accomplish a fraudulent, deceitful, or unlawful purpose.
- CONFLICT OF INTEREST:** An actual or potential situation in which the personal interests of a vendor, employee or public official are, or appear to be, in conflict with the best interests of the City.
- CONTRACTOR:** The entity that has a direct contract with the City to furnish goods, services or construction for a certain price.
- CITY or OWNER:** City of Harrisonburg, Virginia.
- DAY(S):** Defined as calendar days unless otherwise specified as business days.
- INFORMALITY:** A minor defect or variation of a bid or proposal from the exact requirements of the Invitation to Bid or Request for Proposal which does not affect the price, quality, quantity or delivery schedule for the goods, services or construction being procured.
- INVITATION TO BID (ITB):** A formal request which is made to prospective suppliers (bidders) for their quotation on goods, services, or construction desired by the City. The issuance of an ITB will contain or incorporate by reference the specifications and contractual terms and conditions applicable to the procurement.

PROFESSIONAL SERVICES: Any type of professional service performed by an independent contractor within the practice of accounting, actuarial services, architecture, dentistry, land surveying, landscape architecture, law, medicine, optometry, pharmacy, or professional engineering (which shall be procured as set forth in the Code of Virginia). **2.2-4301**

PROPOSAL: The document submitted by the offeror in response to the RFP to be used as the basis for negotiations for entering into a contract.

PURCHASING AGENT: The individual employed and given authority by the Harrisonburg City Council by adoption of the City of Harrisonburg Purchasing and Contracting Policy Manual. Purchasing Agent may also be referred to as Procurement Manager.

REQUEST FOR PROPOSAL (RFP): A formal request for a proposal from prospective offerors which will indicate the general terms which are sought to be procured from the offeror and where negotiations are conducted to come to a final contract. The RFP will specify the evaluation criteria to be used and will contain or incorporate by reference other contractual terms and conditions applicable to the procurement.

RESPONSIBLE BIDDER/OFFEROR: An individual, company, firm, corporation, partnership or other organization having the capability in all respects to perform fully the contract requirements, and also having the moral and business integrity and reliability which will assure good faith performance.

RESPONSIVE BIDDER/OFFEROR: An individual, company, firm, corporation, partnership or other organization having submitted a bid/proposal which conforms in all material respects to the ITB or RFP.

SOLICITATION: A formal document issued by the City with the intent to purchase goods, services or construction. Can be either an Invitation To Bid or a Request For Proposal.

SWAM: Small, Women, and Minority-owned businesses.

SUBCONTRACTOR: A business entity that has a contract to supply labor or materials to the prime contractor to whom the contract was awarded or to any subcontractor in the performance of the work provided for in such contract.

CONDITIONS OF BIDDING

BID PRICE CURRENCY: Unless stated otherwise in the solicitation, bidders/offerors shall state bid/proposal prices in US dollars.

BID/PROPOSAL ACCEPTANCE PERIOD: Unless otherwise specified, all bids/proposals submitted shall be binding and may not be withdrawn for sixty (60) days following the bid/proposal opening date and time, unless extended by mutual consent of all parties. If the bid/proposal is not withdrawn at that time it remains in effect until an award is made or the solicitation is cancelled.

CANCELLATION OF SOLICITATIONS: **2.2-4319** An ITB, RFP or any other solicitation may be cancelled or rejected, but shall not be cancelled or rejected solely to avoid awarding a contract to a particular responsive and responsible bidder/offeror. The reasons for cancellation shall be made part of the contract file.

CITY HALL CLOSURE: If City Hall is closed for business at the time scheduled for the bid opening, for whatever reasons, sealed bid/proposal will be accepted and opened on the next business day of the City, at the original scheduled hour.

CLARIFICATION of TERMS: If any prospective bidder/offeror has questions about the specifications or other solicitation documents, the prospective bidder/offeror should contact the person identified in the solicitation no later than five (5) business days before the due date. Any revisions to the solicitation will be made only by addendum issued by the City.

CONFLICT OF INTEREST/COLLUSION: Contractor certifies by signing their bid/proposal submission to the City, that no conflict of interest or collusion exists between the Contractor and City that interferes with fair competition and no conflict of interest or collusion exists between Contractor and any other person or organization that constitutes a conflict of interest with respect to the contract with the City.

DEBARMENT STATUS: By signing their bid/proposal, the bidders/offerors certify that they are not currently debarred from submitting bids/proposals on contracts from any agency, public entity/locality or authority of the Commonwealth of Virginia.

DISCRIMINATION PROHIBITED: **2.2-4310** In the solicitation or awarding of a contract the City shall not discriminate against a bidder/offeror because of race, religion, color, sex, national origin, age, disability, status as a service disabled veteran, or any other basis prohibited by state law relating to discrimination in employment. The City encourages the participation of SWAM and Veteran-Owned businesses (as defined in 2.2-4310(F) in public procurement activities. Towards that end, the City encourages contractors to provide for the participation of SWAM/Veteran-Owned businesses through partnerships, joint ventures, subcontracts, and other contractual opportunities.

ERRORS IN BIDS/PROPOSALS: When an error is made in extending total prices, the unit price will govern. Bidders/Offerors are cautioned to recheck their bids/proposals for possible errors prior to submission.

ETHICS IN PUBLIC CONTRACTING: 2.2-4371 By submitting their bids/proposals, the bidders/offerors certify that their bids/proposals are made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other bidder/offeror, supplier, manufacturer or subcontractor in connection with their bid/proposal, and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal or minimal value, present or promised, unless consideration of substantially equal or greater value was exchanged.

EXCUSABLE DELAY: The City shall not be in default of any failure in performance of this agreement in accordance with its terms if such failure arises out of causes beyond its reasonable control and without the fault of or negligence of the City. Such causes may include, but are not restricted to acts of God or the public enemy, fires, flood, epidemics, quarantine restrictions, strikes, freight embargoes, and unusually severe weather, but in every case the failure to perform must be beyond the reasonable control and without the fault or negligence of the City.

LICENSES, PERMITS and FEES: All proposals submitted shall have included in price the cost of any business or professional licenses, permits or fees required by the City of Harrisonburg or the Commonwealth of Virginia. At or prior to delivery of the signed contract, the bidder/offeror to whom the contract is awarded shall deliver to the City a copy of their City Business License (if applicable). The bidder/offeror shall ensure that the Business License indicates a basis amount equal to or greater than the awarded Contract value. For information on City Business Licenses contact the Harrisonburg Commissioner of the Revenue's office at 540-432-7704. The bidder/offeror must have all necessary licenses to perform the services in the Commonwealth of Virginia and, if practicing as other than an individual, be authorized to do business in the Commonwealth of Virginia.

MANDATORY USE of CITY FORMS AND TERMS and CONDITIONS for ITBs AND RFPs: Failure to submit a bid/proposal on the official City form(s) provided or in the format identified, for that purpose shall be a cause for rejection of the bid/proposal. Unauthorized modification of or additions to any portion of the ITB or RFP may be cause for rejection of the bid/proposal. The City reserves the right to decide, on a case by case basis, in its sole discretion, whether to reject any bid/proposal which has been modified. As a precondition to its acceptance of an ITB response, the City may, in its sole discretion, request that the bidder withdraw or modify nonresponsive portions of a bid which do not affect quality, quantity, price, or delivery. No modification to the provisions of the contract shall be effective unless the modification is incorporated into the contract document.

MODIFICATION & WITHDRAWAL OF BIDS/PROPOSALS: 2.2-4330

1. A bidder for a public construction contract, other than a contract for construction or maintenance of public highways, may withdraw his bid from consideration if the price bid was substantially lower than the other bids due solely to a mistake in the bid, provided the bid was submitted in good faith, and the mistake was a clerical mistake as opposed to a judgment mistake, and was actually due to an unintentional arithmetic error or an unintentional omission of a quantity of work, labor or material made directly in the compilation of a bid, which unintentional arithmetic error or unintentional omission can be clearly shown by objective evidence drawn from inspection of original work papers, documents and materials used in the preparation of the bid sought to be withdrawn.

If a bid contains both clerical and judgment mistakes, a bidder may withdraw his bid from consideration if the price bid would have been substantially lower than the other bids due solely to the clerical mistake, that was an unintentional arithmetic error or an unintentional omission of a quantity of work, labor or material made directly in the compilation of a bid that shall be clearly shown by objective evidence drawn from inspection of original work papers, documents and materials used in the preparation of the bid sought to be withdrawn.

2. The bidder shall give notice in writing of his claim of right to withdraw his bid within two business days after the conclusion of the bid opening procedure and shall submit original work papers with such notice.
3. No bid shall be withdrawn under this section when the result would be the awarding of the contract on another bid of the same bidder or of another bidder in which the ownership of the withdrawing bidder is more than five percent.
4. If a bid is withdrawn in accordance with this section, the lowest remaining bid shall be deemed to be the low bid.
5. No bidder who is permitted to withdraw a bid shall, for compensation, supply any material or labor to or perform any subcontract or other work agreement for the person or firm to whom the contract is awarded or otherwise benefit, directly or indirectly, from the performance of the project for which the withdrawn bid was submitted.
6. The public body shall notify the bidder in writing within five business days of its decision regarding the bidder's request to withdraw its bid. If the public body denies the withdrawal of a bid under the provisions of this section, it shall state in such notice the reasons for its decision and award the contract to such bidder at the bid price, provided such bidder is a responsible and responsive bidder. At the same time that the notice is provided, the public body shall return all work papers and copies thereof that have been submitted by the bidder.
7. These procedures also apply for the withdrawal of bids for other than construction contracts.
8. A bidder/offeror may modify or withdraw his bid/proposal, either personally or by written request to the Purchasing office at any time prior to the scheduled time for opening of bids/proposals.

PUBLIC INSPECTION OF CERTAIN RECORDS: 2.2-4342 Public inspection of all records is strictly governed by Code of Virginia 2.2-4342 and in accordance with the Virginia Freedom of Information Act (VA Code 2.2-3700 et seq). Any inspection of procurement transactions shall be subject to reasonable restrictions to ensure the security and integrity of the records. Cost estimates relating to a proposed procurement transaction prepared by or for a public body shall not be open to public inspection.

REVISIONS to the OFFICIAL ITB/RFP: No bidder/offeror shall modify, revise, edit or make any unauthorized change(s) to the original official ITB/RFP. The official solicitation document and the Addenda(um) are the documents posted on the City of Harrisonburg's web site, www.harrisonburgva.gov/bids-proposals. Any such violation as stated above may result in rejection of the ITB/RFP response. In addition, violations may result in the debarment of the bidder/offeror by the City of Harrisonburg.

TAXES: Sales to the City of Harrisonburg are normally exempt from State sales tax. Virginia Sales and Use Tax Certificate of Exemption, Form ST-12, will be issued upon request. The City may also be exempt from other taxes and fees.

AWARD

CONTRACT AWARD

For ITB: The award(s) made in response to an ITB will be made to the lowest responsive and responsible bidder(s) for each item, or group of items indicated in the bid. The City reserves the right to make the sole determination of whether the product and/or options offered meet the minimum specifications and is acceptable in accordance with the specifications. The City's decision shall be final. The City reserves the right to make a separate award for each item, a group of items or all items, and to make awards either in whole or in part, whichever is deemed by the City to be in its best interest. Delivery time lines may be a factor in making an award.

For RFP: The award(s) made in response to an RFP will be made to the highest qualified offeror whose proposal is determined to be the most advantageous to the City, taking into consideration the evaluation criteria set forth in the RFP. After negotiations, the offeror who has made the best proposal and provides the best value shall be awarded the contract.

Professional services shall be procured and awarded by competitive negotiation as set forth in **2.2-4302.2 A 4**.

The City reserves the right to cancel a solicitation at any time and to reject any or all bids/proposals, in whole or in part, to waive any informality and to delete items prior to making the award(s), whenever it is deemed in the sole opinion of the City to be in its best interest.

NEGOTIATION WITH THE LOWEST BIDDER: 2.2-4318 Unless all bids are canceled or rejected, the City reserves the right to negotiate with the lowest responsive and responsible bidder to obtain a contract price within the funds available to the City whenever such low bid exceeds the City's available funds for the project. The City shall initiate such negotiations by written notice to the lowest responsive, responsible bidder that its bid exceeds the available funds and the City wishes to negotiate a lower contract price. The times, places and manner of negotiating shall be agreed to by the City and the lowest responsive, responsible bidder.

PRECEDENCE of TERMS: General Terms and Conditions shall apply in all instances with the exceptions for projects funded by the Federal Highway Administration (FHWA) and by the Federal Transportation Administration (FTA). In the event there is a conflict between the General Terms and Conditions and any Federal, Special, Standard, or Supplementary Terms and Conditions in this solicitation, the Federal, Special, Standard, or Supplementary Terms and Conditions shall apply.

QUALIFICATIONS of BIDDERS/OFFERORS: The City may make such reasonable investigations as deemed proper and necessary to determine the responsibility and ability of the bidder/offeror to perform the services/furnish the goods and the bidder/offeror shall furnish to the City all such information and data for this purpose as may be requested. The City reserves the right to inspect bidder's/offeror's physical facilities prior to award to satisfy questions regarding the bidder's/offeror's capabilities. The City further reserves the right to reject any bid/proposal if the evidence submitted by, or investigations of, such bidder/offeror fails to satisfy the City that such bidder/offeror is properly qualified to carry out the obligations of the contract and to provide the services and/or furnish the goods contemplated therein.

SELECTION PROCESS/NOTICE OF AWARD: Upon the award or the announcement of the decision to award a contract as a result of this solicitation, the Purchasing office will publicly post such notice and/or will notify all responsive bidders/offerors. The City posts all Notice of Awards on its website at www.harrisonburgva.gov/bids-proposals-award-notifications and also on eVA at www.eva.virginia.gov.

CONTRACT PROVISIONS

ANTI-DISCRIMINATION: 2.2-4311 By submitting their bids/proposals, bidders/offerors certify to the City that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment

Contracting Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act.

In every contract over \$10,000 the provisions below apply:

1. During the performance of this contract, the contractor agrees as follows:
 - a. The contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the contractor. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
 - b. The contractor, in all solicitations or advertisements for employees placed by or on behalf of the contractor, will state that such contractor is an equal opportunity employer.
 - c. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting these requirements.
2. The contractor will include the provisions of 1. above in every subcontract or purchase order over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

ANTITRUST: By entering into a contract, the contractor conveys, sells, assigns, and transfers to the City all rights, title and interest in and to all causes of action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by the City under said contract.

APPLICABLE LAWS and COURTS: This solicitation and any resulting contract shall be governed in all respects by the laws of the Commonwealth of Virginia, excluding its conflict of laws provisions, and venue for litigation with any respect thereto shall be proper only in the Circuit Court of Rockingham County, Virginia. The contractor shall comply with all applicable federal, state and local laws, rules and regulations.

ASSIGNMENT of CONTRACT: A contract shall not be assignable by the contractor in whole or in part without the written consent of the City.

CHANGES to the CONTRACT: Changes can be made to the contract in any of the following ways:

1. The parties by mutual agreement in writing, to modify the terms, conditions or scope of the contract subject to item 2. below. Any additional goods or services to be provided shall be of a sort that is ancillary to the contract goods or services, or within the same broad product or service categories as were included in the contract award. Any increase or decrease in the price of the contract resulting from such modification shall be agreed to by the parties as a part of their written agreement to modify the scope of the contract.
2. A public contract may include provisions for modification of the contract during performance, but no fixed-price contract may be increased by more than twenty-five percent (25%) of the amount of the contract or \$50,000, whichever is greater, without the advance written approval of the Harrisonburg City Council. In no event may the amount of any contract, without adequate consideration, be increased for any purpose, including, but not limited to, relief of a bidder/offeror from the consequences of an error in its (bid/offer). **2.2-4309**
3. The Procurement Manager (or City delegated agent) may order changes within the general scope of the contract at any time by written notice to the contractor. Changes within the scope of the contract include, but are not limited to, things such as services to be performed, the method of packing or shipment, and the place of delivery or installation. The contractor shall comply with the notice upon receipt unless the contractor intends to claim an adjustment to compensation, schedule, or other contractual impact that would be caused by complying with such notice, in which case the contractor shall, in writing, promptly notify the City of the adjustment to be sought, and before proceeding to comply with the notice, shall await the City's written decision affirming, modifying, or revoking the prior written notice. If the City decides to issue a notice that requires an adjustment to compensation, the contractor shall be compensated for any additional costs incurred as the result of such order and shall give the City a credit for any savings. Said compensation shall be determined by one of the following methods:
 - a. By mutual agreement between the parties in writing; or
 - b. By agreeing upon a unit price or using a unit price set forth in the contract, if the work to be done can be expressed in units, and the contractor accounts for the number of units of work performed, subject to the City's right to audit the contractor's records and/or to determine the correct number of units independently; or
 - c. By ordering the contractor to proceed with the work and keep a record of all costs incurred and savings realized. A markup for overhead and profit may be allowed if provided by the contract. The same markup shall be used for determining a decrease in price as the result of savings realized. The contractor shall present the City with all vouchers and records of expenses incurred and savings realized. The City shall have the right to audit the records of the contractor as it deems necessary to determine costs or savings. Any claim for an adjustment in price under this provision must be asserted by written notice to the City within thirty (30) days from the date of receipt of the written order from the City. If the parties fail to agree on an amount of adjustment, the question of an increase or decrease in the contract price or time for performance shall be resolved in accordance with the procedures for resolving disputes provided by the Disputes

Clause of this contract or, if there is none, in accordance with the disputes provisions of the City of Harrisonburg Purchasing and Contracting Policy Manual. Neither the existence of a claim nor a dispute resolution process, litigation or any other provision of this contract shall excuse the contractor from promptly complying with the changes ordered by the City or with the performance of the contract generally.

CONTRACT EXECUTION: Per City Code (Sec 3-1-2, 3-1-1), the City Manager and the Deputy City Manager shall have authority to execute all contracts and agreements on behalf of the City except as otherwise directed by the Harrisonburg City Council in specific instances.

CONTRACTUAL DISPUTES: Contractual claim procedures shall be as per Code of VA **2.2-4363**.

COOPERATIVE PROCUREMENT: **2.2-4304** Except as prohibited by the current Code of Virginia 2.2-4304, all resultant contracts will be extended, with the authorization of the contractor, to other public bodies to permit their ordering of supplies and/or services at the prices and terms of the resulting contract. If any other public body decides to use the final contract, the Contractor must deal directly with that public body concerning the placement or orders, issuance of the purchase order, contractual disputes, invoicing and payment. The City acts only as the "Contracting Officer" for these public bodies. Any resulting contract with other public bodies shall be governed by the laws of that specific entity. It is the Contractor's responsibility to notify the public bodies of the availability of the contract. The City shall not be held liable for any costs or damage incurred by another public body as a result of any award extended to that public body by the Contractor.

DEFAULT: In case of failure to deliver goods or services in accordance with the contract terms and conditions, the City, after due oral or written notice, may procure items of a comparable quality from other sources and hold the contractor responsible for any resulting additional costs above the contract price when purchases are made in the open market. This remedy shall be in addition to any other remedies, which the City may have.

DRUG-FREE WORKPLACE: **2.2-4312** During the performance of this contract, the contractor agrees to: (i) provide a drug-free workplace for the contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the contractor that the contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

IMMIGRATION REFORM and CONTROL ACT OF 1986: **2.2-4311.1** By submitting their bids/proposals, bidders/offerors certify that they do not and will not during the performance of this contract employ illegal alien workers or otherwise violate the provisions of the federal Immigration Reform and Control Act of 1986.

INDEMNIFICATION: Contractor agrees to indemnify, defend and hold harmless the City, its officers, agents, volunteers, and employees from any claims, damages and actions of any kind or nature, whether at law or in equity, arising from or caused by the use of any materials, goods, or equipment of any kind or nature furnished by the contractor/any services of any kind or nature furnished by the contractor, provided that such liability is not attributable to the sole negligence of the using agency or to failure of the using agency to use the materials, goods, or equipment in the manner already and permanently described by the contractor on the materials, goods or equipment delivered.

INSURANCE: By signing and submitting a bid/proposal under this solicitation, the bidder/offeror certifies that if awarded the contract, it will have insurance coverages per the solicitation document at the time of contract execution. For construction contracts, if any subcontractors are involved, the subcontractor will have workers' compensation insurance in accordance with **2.2-4332** and **65.2-800** et seq. of the Code of Virginia. The bidder/offeror further certifies that the contractor and any subcontractors will maintain these insurance coverages during the entire term of the contract and that all insurance coverages will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

LIABILITY AND LITIGATION: The City shall not indemnify or hold harmless any contractor or other third party. The City does not waive any right or release any party from liability, whether on its own behalf or on behalf of any boards, employees or agents. The City does not waive the right to trial by jury for any cause of action arising from the contract and shall not submit any contract claim to binding arbitration or mediation. The City shall not be liable to contractor for any special, punitive or exemplary damages arising from the performance of the contract, including, but not limited to, incidental damages, and lost profit and lost wages, even if such special damages are reasonably foreseeable. Any provision(s) in the contract contrary to these statements is/are hereby deleted and rendered void.

NONDISCRIMINATION OF CONTRACTORS: 2.2-4343.1H A bidder, offeror, or contractor shall not be discriminated against in the solicitation or award of this contract because of race, religion, color, sex, national origin, age, disability, faith-based organizational status, any other basis prohibited by state law relating to discrimination in employment or because the bidder or offeror employs ex-offenders unless the state agency, department or institution has made a written determination that employing ex-offenders on the specific contract is not in its best interest. If the award of this contract is made to a faith-based organization and an individual, who applies for or receives goods, services, or disbursements provided pursuant to this contract objects to the religious character of the faith-based organization from which the individual receives or would receive the goods, services, or disbursements, the public body shall offer the individual, within a reasonable period of time after the date of his objection, access to equivalent goods, services, or disbursements from an alternative provider.

PAYMENT: 2.2-4352 – 2.2-4354

1. To Prime Contractor:

Invoices for items ordered, delivered and accepted shall be submitted by the contractor directly to the payment address shown on the purchase order/contract. Any payment terms requiring payment in less than 45 days will be regarded as requiring payment 45 days after invoice or delivery, whichever occurs last. This shall not affect offers of discounts for payment in less than 45 days, however. All goods or services provided under this contract or purchase order, that are to be paid for with public funds, shall be billed by the contractor at the contract price.

The following shall be deemed to be the date of payment: the date of postmark in all cases where payment is made by mail, or the date of offset when offset proceedings have been instituted as authorized under the Virginia Debt Collection Act. Individual contractors shall provide their social security numbers, and proprietors, partnerships, and corporations shall provide the City with a federal employer identification number, prior to receiving any payment from the City. The City requires an updated IRS Form W-9 be filed with the Purchasing Office at or before the contract is signed.

Unreasonable Charges: Under certain emergency procurements and for most time and material purchases, final job costs cannot be accurately determined at the time orders are placed. In such cases, contractors should be put on notice that final payment in full is contingent on a determination of reasonableness with respect to all invoiced charges. Charges which appear to be unreasonable will be researched and challenged, and that portion of the invoice held in abeyance until a settlement can be reached. Upon determining that invoiced charges are not reasonable, the City shall promptly notify the contractor, in writing, as to those charges which it considers unreasonable and the basis for the determination. A contractor may not institute legal action unless a settlement cannot be reached within thirty (30) days of notification.

The provisions of this section do not relieve the City of its prompt payment obligations with respect to those charges which are not in dispute (**2.2.4363**).

2. To Subcontractors:

A contractor awarded a contract under this solicitation is hereby obligated to pay the subcontractor(s) within seven (7) days of the contractor's receipt of payment from the City for the proportionate share of the payment received for work performed by the subcontractor(s) under the contract; or;

Notify the City and the subcontractor(s), in writing, of the contractor's intention to withhold payment and the reason.

The contractor is obligated to pay the subcontractor(s) interest at the rate of one percent per month (unless otherwise provided under the terms of the contract) on all amounts owed by the contractor that remain unpaid seven (7) days following receipt of payment from the City, except for amounts withheld as stated in (2) above. The date of mailing of any payment by U. S. Mail is deemed to be payment to the addressee. These provisions apply to each sub-tier contractor performing under the primary contract. A contractor's obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the City. Any such contract awarded shall further require the contractor to include in each of its subcontracts a provision requiring each subcontractor to include or otherwise be subject to the same payment and interest requirements with respect to each lower-tier subcontractor. A contractor's obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the City.

SAFETY and OSHA STANDARDS: All parties performing services for the City shall comply with all Occupational Safety and Health Administration (OSHA), State Occupational Health Standards, and any other applicable rules and regulations. All parties shall be held responsible for the training, supervision, and safety of their employees. Any unsafe acts or hazardous conditions that may cause injury or damage to any persons or property within and around the work site areas under this contract shall be remedied per the regulatory agency's guidelines.

STATE CORPORATION COMMISSION IDENTIFICATION NUMBER: Pursuant to Code of Virginia **2.2-4311.2** subsection B, a bidder/offeror organized or authorized to transact business in the Commonwealth pursuant to Title 13.1 or Title 50 is required to include in its bid/proposal the identification number issued to it by the State Corporation Commission (SCC) and shall not allow the identification number to lapse, be revoked or cancelled at any time during the term of the contract. Any

bidder/offeror that is not required to be authorized to transact business in the Commonwealth as a foreign business entity under Title 13.1 or Title 50 or as otherwise required by law is required to include in its bid/proposal a statement describing why the bidder/offeror is not required to be so authorized. A link to the SCC site is at <http://www.scc.virginia.gov>.

TERMINATION: Subject to the provisions below, the contract may be terminated by the City upon thirty (30) days advance written notice to the other party. Any contract cancellation notice shall not relieve the contractor of the obligation to deliver and perform on all outstanding orders issued prior to the effective date of cancellation.

1. **Termination for Convenience:** In the event that the contract is terminated upon request and for the convenience of the City, without the required thirty (30) days advance notice, then the City shall be responsible for payment of services up to the termination date.
2. **Termination for Cause:** Termination by the City for cause, default or negligence on the part of the contractor shall be excluded from the foregoing provision; termination costs, if any shall not apply. However, the City may hold the contractor responsible for any resulting additional purchase and administrative costs. The thirty (30) day advance notice requirement is waived in the event of Termination for Cause.
3. **Termination Due to Unavailability of Funds:** Agreements are made subject to the appropriation of funds (including grant funds, gifts or donations) by the Harrisonburg City Council and are null and void in the event of non-appropriation by the City Council. Non-appropriation of funds shall not be deemed a cancellation and shall terminate this agreement without recourse and with no liability on the part of the City.

SPECIFICATIONS

CONDITION OF ITEMS: Unless otherwise specified in the solicitation, all items shall be new, latest edition/model in first class condition.

FORMAL SPECIFICATIONS: When a solicitation contains a specification which states no substitutes, no deviation therefrom will be permitted and the bidder will be required to furnish articles in conformity with that specification.

USE OF BRAND NAMES: 2.2-4315 Unless otherwise provided in this solicitation, the name of a certain brand, make or manufacturer does not restrict bidders/offerors to the specific brand, make or manufacturer named, but conveys the general style, type, character, and quality of the article desired. Any article which the public body, in its sole discretion, determines to be the equal of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted. The bidder/offeror is responsible to clearly and specifically identify the product being offered and to provide sufficient descriptive literature, catalog cuts and technical detail to enable the City to determine if the product offered meets the requirements of the solicitation. This is required even if offering the exact brand, make or manufacturer specified. Normally in competitive sealed bidding only the information furnished with the bid will be considered in the evaluation. Failure to furnish adequate data for evaluation purposes may result in declaring a bid nonresponsive. Unless the bidder/offeror clearly indicates in its bid/proposal that the product offered is an "equal" product, such bid/proposal will be considered to offer the brand name product referenced in the solicitation. The City reserves the right to determine the suitability of substituted items for those specified and to accept in whole or in part any and all bids/proposals received.

DELIVERY

DEFECTS OR IMPROPRIETIES: In instances where there is a defect or impropriety in an invoice or in the goods or services received, the City shall notify the supplier of the defect or impropriety, if the defect or impropriety would prevent payment by the payment date. The notice shall be sent within (30) thirty days after receipt of the invoice or the goods or services.

TESTING AND INSPECTION: 2.2-4302.1 The City reserves the right to conduct any test/inspection it may deem advisable to assure goods and services conform to the specifications. Materials or components that have been rejected by the City, in accordance with the terms of the contract, shall be replaced by the Contractor at no cost to the City.

TRANSPORTATION AND PACKAGING: All materials shipped to the City must be shipped Free On Board (FOB) Destination unless otherwise stated in the contract. By submitting their bids/proposals, all bidders/offerors certify and warrant that the price offered for FOB destination includes only the actual freight rate costs at the lowest and best rate and is based upon the actual weight of the goods to be shipped. Except as otherwise specified herein, standard commercial packaging, packing and shipping containers shall be used. All shipping containers shall be legibly marked or labeled on the outside with purchase order number, commodity description, and quantity.