

Sole Source Procurement Instructions

Department: Police

Date: 18 DEC 2015

Vendor: TASER International

It is the policy of the City of Harrisonburg that contracts/products be awarded on a competitive basis and that the use of a sole source procurement must be limited to those instances where only one source is practicably available.

1. Explain why this is the only product or service that can meet the needs of the department making the purchase.

The department is a long-term (~15 years) user of TASER products. All officers currently are trained on TASER products, including Conducted Electrical Weapons and AXON Body Cameras. TASER offers the best product and documentation support in the market. Other companies' products are incompatible with current training, equipment, and evidence/documentation support.

2. Explain why this vendor is the only practicably available source from which to obtain this product or service.

TASER exclusively self-markets its products and does not use independent vendors.

3. Explain why the price is considered reasonable.

TASER offers their products at a law enforcement rate and is the lowest rate available to us. Proper use of TASER products (CEW and Body Cameras) should reduce liability concerning use of force or other citizen complaints.

4. Describe the efforts that were made to conduct a noncompetitive negotiation to get the best possible price for the taxpayers.

TASER is the sole provider of their products.

Please attach this form to the Requisition and forward to Purchasing.

Signature: _____



Date: _____

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