REQUEST FOR PROPOSAL (RFP) COVER PAGE

<table>
<thead>
<tr>
<th>ISSUE DATE:</th>
<th>REQUEST FOR PROPOSAL NUMBER:</th>
<th>FOR:</th>
</tr>
</thead>
<tbody>
<tr>
<td>March 24, 2022</td>
<td>2022021-PW-P</td>
<td>Electric Vehicle Charging Stations</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>DEPARTMENT:</th>
<th>DATE/TIME OF CLOSING:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Public Works</td>
<td>May 4, 2022 on or before 3:00pm local time</td>
</tr>
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</table>

<table>
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<tr>
<th>DATE/TIME LAST DAY FOR QUESTIONS:</th>
<th>DATE/TIME PRE-PROPOSAL MEETING:</th>
</tr>
</thead>
<tbody>
<tr>
<td>April 27, 2022 on or before 12:00pm (noon) local time</td>
<td>April 13, 2022 at 2:00pm local time</td>
</tr>
</tbody>
</table>

*Deadline to register is April 12, 2022 at 3:00pm. See RFP for instructions to register.*

<table>
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<tr>
<th>CONTRACT ADMINISTRATOR:</th>
<th>PRE-PROPOSAL MEETING MANDATORY:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Keith Thomas, Sustainability &amp; Environmental Manager</td>
<td>☐ Yes ☒ No ☐ N/A</td>
</tr>
</tbody>
</table>

Proposals - In accordance with the following and in compliance with all terms and conditions, unless otherwise noted, the undersigned offers and agrees, if the proposal is accepted, to furnish items or services for which prices are quoted, delivered or furnished to designated points within the time specified. It is understood and agreed that with respect to all terms and conditions accepted by the City of Harrisonburg the items or services offered and accompanying attachments shall constitute a contract.

Sealed proposals, subject to terms and conditions of this Request for Proposal will be received by the City of Harrisonburg Purchasing Office, 409 South Main Street, Third Floor, Harrisonburg, Virginia 22801 until the date/time specified above for furnishing items or services delivered or furnished to specified destinations within the time specified or stipulated by the vendor(s).

The City does not discriminate against small and minority businesses or faith-based organizations.

VENDOR INFORMATION

Name of Vendor: ___________________________ Telephone #: ___________________________

Address: __________________________________________ Federal Employer Identification #: ________________

Contact Name: ___________________________ Contact Email Address: ___________________________

By signing this proposal, Vendor(s) certifies, acknowledges, understands and agrees to be bound by the conditions set forth in this RFP.

_________________________________________ DATE

VENDOR'S LEGALLY AUTHORIZED SIGNATURE

_________________________________________ PRINT NAME

_________________________________________ TITLE

Please take a moment to let us know how you found out about this Request for Proposal (RFP) – Check one:

☐ eVA Website   ☐ Bid Room (Please List) _______________

☐ The Daily News Record Newspaper   ☐ Notified by City Directly   ☐ Other (Please List) ___________________________________

*Complete & return this document with proposal submission.*
Table of Contents

1.0 INTRODUCTION ................................................................................................................................. 2
2.0 BACKGROUND ....................................................................................................................................... 2
3.0 SCOPE OF WORK ................................................................................................................................. 2
  3.1 SPECIFICATIONS ............................................................................................................................... 2
  3.2 ELECTRIC VEHICLE CHARGING STATION MAINTENANCE SERVICE PROGRAM REQUIREMENTS ................................................................. 4
  3.3 INSTALLATION REQUIREMENTS ....................................................................................................... 5
4.0 NON-MANDATORY PRE-PROPOSAL MEETING .................................................................................. 5
5.0 PROPOSAL REQUIREMENTS .............................................................................................................. 6
6.0 GENERAL TERMS & CONDITIONS FOR THE CITY OF HARRISONBURG, VA ........................................ 7
7.0 INSURANCE REQUIREMENTS ............................................................................................................ 7
8.0 INSTRUCTIONS TO OFFERORS ........................................................................................................ 7
9.0 QUESTIONS ........................................................................................................................................ 8
10.0 PROPOSAL EVALUATION CRITERIA ............................................................................................... 8
11.0 AWARD OF CONTRACT .................................................................................................................... 8
12.0 CONTRACT (LEASE) TERM & ASSOCIATED COSTS ....................................................................... 9
13.0 PAYMENT TERMS ............................................................................................................................. 9

ATTACHMENT A. GENERAL TERMS & CONDITIONS FOR THE CITY OF HARRISONBURG, VA (REV. 09-20-19) ............................................................................................................................... 10
ATTACHMENT B. PROPRIETARY/CONFIDENTIAL INFORMATION IDENTIFICATION FORM ............................................... 18
ATTACHMENT C. STATE CORPORATION COMMISSION (SCC) FORM ........................................................................ 19
ATTACHMENT D. NON-COLLUSION AFFIDAVIT ....................................................................................... 20
ATTACHMENT E. CITY OF HARRISONBURG SAMPLE STANDARD CONTRACT .................................................. 21
ATTACHMENT F. REFERENCES LIST ......................................................................................................... 22
ATTACHMENT G. INSURANCE REQUIREMENTS FORM ............................................................................. 23
ATTACHMENT H. NOTICE OF EXCEPTIONS ............................................................................................. 24
ATTACHMENT I. ELECTRIC VEHICLE CHARGING STATION LOCATIONS .................................................. 25
1.0 INTRODUCTION
The purpose of this Request for Proposal (RFP) by the City of Harrisonburg, Virginia (City) is to solicit sealed proposals from interested vendors (Offeror) for the installation, operation, maintenance, and management of self-service electric vehicle charging stations at various locations with Downtown Harrisonburg and City of Harrisonburg Parks. Offerors must demonstrate a level of expertise, technical knowledge, innovation, and overall capacity to provide self-service electric vehicle charging station services. The City will designate certain parking spaces on City-owned and maintained surface parking lots that will be available for the Offeror to install the electric vehicle charging stations. The Offeror will lease each parking space from the City for an annual fee as discussed later in this RFP.

2.0 BACKGROUND
The City of Harrisonburg is an independent city located in the central Shenandoah Valley region of Virginia. It is the county seat of Rockingham County and encompasses 17.3 square miles, serving a population of approximately 55,000. Harrisonburg is located along Interstate 81 and is only two hours away from both Richmond, Virginia and Washington, D.C. Harrisonburg is home to two university campuses – James Madison University and Eastern Mennonite University – as well as numerous other businesses, non-profit organizations and a vibrant downtown.

3.0 SCOPE OF WORK
The purpose of this RFP is to contract with a qualified electric vehicle charging station distributor/operator/manufacturer for the installation, operation, and maintenance of Alternating Current (AC) Level 2 electric vehicle charging stations for public use at various locations within Downtown Harrisonburg and City of Harrisonburg Parks as shown in Attachment I. The selected Offeror will be required to implement a program which should enable the public to utilize AC Level 2 electric vehicle charging stations. Services would be provided on a 24-hour, 365-day-a-year (full-time) basis with sufficient resources and personnel to successfully support and maintain the program.

3.1 SPECIFICATIONS
3.1.1. Electric Vehicle charging station infrastructure for AC Level 2 that is open to all drivers without requiring subscription.

3.1.2. Provide new AC Level 2 charging that transfers both 208 volts or 240 volts (depending on location, see Attachment I) of electricity from the electrical grid to vehicle batteries.

3.1.3. A revenue stream to pay for electricity, capital equipment, operation and maintenance, without any upfront costs to the City.

3.1.4. Ability for drivers to find charging stations via web-enabled cell phones.

3.1.5. Charging stations shall have visible signage identifying their customer service support (telephone, website, or e-mail) and customer service hours of operation.

3.1.6. Notification by SMS, text or email when charging is complete.

3.1.7. Authenticated access to eliminate energy theft.

3.1.8. Security design such as tamper-resistant screws, anti-vandalism hardware, locked enclosures, and graffiti-resistant coating.
3.1.9. Safety information where Offeror should provide, in their proposal response, a detailed account of their system’s safety measures; user instructions; user preventative safety measures; and user instructions in case of emergency.

3.1.10. Remote monitoring and diagnostic for superior quality of service.

3.1.11. Equipment that is in compliance with ADA regulations for usage.

3.1.12. Screen display shall be user-friendly and easy to operate. Displays shall be LCD, LED or equivalent, and shall be readable in direct sunlight and at night.

3.1.13. Equipment must be able to withstand varying temperatures, weather conditions, and accommodate snow removal equipment and maintenance. Respondent must outline maintenance requirements associated with such equipment, but understand that all maintenance, service requests, and replacement is the responsibility of the successful Offeror.

3.1.14. Capable of accepting and processing point of sale transaction payments of all major credit cards and ATM cards through a secure system. Methods and forms of acceptable payment must be explained and provided with response, and payment software must be Payment Card Industry (PCI) compliant.

i. Demonstrate PCI Compliance. The successful Offeror needs to provide documentation on the following:

1. Level 1 Compliant: A PCI Data Security Standard (DSS) Service Level 1 compliant provider has proven their ability to not only process credit cards in large volume, but also maintain the highest level of security.

2. SOC 1 or SOC 2 Reporting: The Offeror shall indicate whether it has service auditor’s report (commonly referred to as SOC 1 or SOC 2 reports) or similar document that describes the effectiveness of the Offeror’s internal control environment as it relates to data security. The Offeror shall provide upon request their current and any annual updates of these reports. The Offeror shall include in the proposal their approach to data security.

3. Cybersecurity Insurance Policy: This policy will protect the City if there is a security breach of mobile payment platform. See Attachment G for insurance requirements.

3.1.15. The supporting management software must be capable to monitor usage and run corresponding reports.

3.1.16. Providing timely maintenance services and 24/7 customer support.

3.1.17. [OPTIONAL] Have network or internet addressable and be capable of participating in a demand-response program or time-of-use pricing to encourage off-peak charging. Must have the ability to collect revenue from the driver and have flexible pricing options, including hourly, by kwh, by session, and vary the price by time of day or length of session.

3.1.18. The equipment/components can be listed by Underwriters Laboratories (UL) or any Nationally Recognized Testing Laboratory (NRTL) that meets the requirements of OSHA in 29CFR 1910.7 for the use of “Electric Vehicle Charging Stations”
3.1.19. The firm shall propose business model(s) that are advantageous to the end users as well as the City and promote the use of electric vehicles

3.2 **ELECTRIC VEHICLE CHARGING STATION MAINTENANCE SERVICE PROGRAM REQUIREMENTS**

3.2.1. The Successful Offeror shall inspect, maintain, repair, and replace EV charging stations as needed to maintain charging stations in working condition. The Successful Offeror shall provide all labor, material, and necessary equipment for the proper execution of each level of inspection and preventative maintenance service and parts detailed in this scope of services.

3.2.2. Any services that have been omitted from this scope of work, which are clearly necessary, or in conformance with normal charging stations, preventive maintenance, and repair services shall be considered a requirement although not directly specified or called for in the scope of work.

3.2.3. The Successful Offeror shall maintain and repair all charging stations, so they operate to the original manufacturer's performance specifications.

3.2.4. The Successful Offeror shall be responsible for ensuring the safety of their employees, City employees, and the general public during performance of all services under this contract. The Successful Offeror shall ensure that all crews are fully and properly equipped to perform services promptly and safely. Employees shall be in company uniform, with company identification prominently visible when performing any work on the equipment.

3.2.5. The Successful Offeror shall immediately notify the Contract Administrator or their designee of recall notices, warranty replacements, safety notices, or any applicable notice regarding the parts installed. Failure to report any recall, warranty replacements, safety notices or other applicable notices within 15 calendar days of notification of such information may result in termination of the contract.

3.2.6. The Successful Offeror shall provide a single point of contact (SPOC) who is skilled, knowledgeable, and experienced in providing service and repairs to the Charging Stations. The City should have the ability to contact the Successful Offeror by e-mail, fax, or telephone to place an order for service. If the SPOC changes, the Contract Administrator shall be notified within one (1) week of the change and provided contact information for the new SPOC.

3.2.7. The Successful Offeror shall use trained technicians for any work performed on the charging stations. Record and document damaged charging stations and/or any repairs made. Reports should be made available to the City upon request.

3.2.8. The City’s intent is to prevent maintenance problems or failures before they take place by following routine and comprehensive maintenance procedures for EV charging stations. The goal is to achieve fewer, shorter, and more predictable failures and ensure that all charging station equipment necessary to charge electric vehicles is always operating 100% efficiency. Repeated maintenance issues, functional problems or consistent or frequent equipment down-times may constitute grounds for termination of the contract. Offeror shall provide the City a preventive maintenance schedule. Successful Offeror shall perform preventative maintenance including but not limited to the following:
1. Preventative Service Inspections
   a. Output Cables - Examine cables and replace any cable that exhibits signs of damage (splits, cracks, tears, exposed conductors etc.) or excessive wear.
   b. Output Cables Connectors - Examine connectors and replace any connector that exhibits signs of damage (splits, cracks, exposed or pitted power pins, etc.) or excessive wear.
   c. Charger Exterior - Examine the exterior of the charger for signs of damage or excessive wear. Repair or replace any charger that has been damaged in such a way that conductors are exposed, or the cabinet may contact internal conductors.
   d. Charger Interior - Vacuum out dust from air inlet and exhaust vents. It may be necessary to vacuum out dust more frequently if unit is installed in a highly dusty environment.
   e. Charger Interior Harness connections - Examine for signs of damage or wear in all harness connections. Repair or replace any damaged harness connections.
   f. Check for discoloration: - Examine high current path for signs of discoloration and replace any discolored components – making sure to use correct torque on all fasteners.

3.2.9. Preventive maintenance shall include, but not be limited to: inspection, testing using an emulator device, cleaning, checking connector’s wires and holster, and overall functionality of the stations

3.2.10. All non-working charging stations shall have visible signage identifying the station(s) as being “temporarily out of service” and decommission non-working stations until repairs are completed. Offerors should identify in their proposal the standard maximum time limits for equipment down-time and/or out-of-service equipment.

3.2.11. Decommission non-working charging stations until they are repaired. If charging stations are removed from site, all exposed wires shall be covered by junction box

3.3 INSTALLATION REQUIREMENTS

3.3.1. Offeror to provide full details on installation procedures and any applicable structure requirements.

3.3.2. Offeror shall be solely responsible for the design, permitting, utility connection, and construction of all necessary infrastructure needed in order to operate each AC Level 2 electric vehicle charging station.

3.3.3. Upon the completion of construction of each electric vehicle charging station any conduit, wire, electric vehicle ground mounting anchorage system will become the property of the City of Harrisonburg. The Offeror will retain ownership of the electric vehicle charging station, baseplate connection, and signage that is directly attached to the charging station.

4.0 NON-MANDATORY PRE-PROPOSAL MEETING
A non-mandatory pre-proposal meeting will be held via video conference at the date and time stated on the Cover Page. Attendance is optional; however, Offerors are highly encouraged to attend. This meeting will be for
informational purposes, providing a more in-depth discussion on the RFP requirements and scope of work. There will not be a question and answer period held during the meeting. Offerors with questions should submit their questions in writing per the instructions in Section 9.0 of this RFP.

The video conference will be held through the Go To Meeting platform with a phone-in option available. Offerors interested in attending the conference must pre-register by contacting Shayna Carter at Shayna.Carter@harrisonburgva.gov. Offerors interested in registering should provide their name, email address and company name. At the time of registration, information on access to the conference will be provided. Pre-registration for the pre-proposal meeting must be received no later than April 12, 2022 at 3:00pm local time.

5.0 PROPOSAL REQUIREMENTS

The proposal shall provide information necessary for City of Harrisonburg to evaluate the qualifications, experience, and expertise of the proposing firm to provide AC Level 2 electric vehicle charging stations.

The Offeror is to make a written proposal which presents an understanding of the work to be performed. The proposal should demonstrate and provide evidence that the Offeror has the capabilities, professional expertise, and experience to provide the necessary services as described in this RFP. The Offeror shall ensure that all information required herein is submitted with the proposal. All information provided should be verifiable by documentation requested by the City of Harrisonburg. Proposals shall be signed by an authorized representative of the Offeror.

In order to enhance the evaluation process and provide each firm an equal opportunity for consideration, adherence to a standardized technical proposal format is required. Responses should be as thorough and detailed as possible so that the City may properly evaluate the firm’s capabilities to provide the required services. Unnecessarily elaborate brochures of other presentations beyond that sufficient to present a complete and effective proposal is not desired. Elaborate artwork, expensive paper, bindings, visual and other presentation aids are not required. Emphasis should be on completeness and clarity of content. Elaborate brochures and other representations beyond that sufficient to present a complete and effective proposal are neither required nor desired. All pages are to be 8 ½” by 11”, single spaced type no smaller than 10 fonts.

The format of each proposal must contain the following elements organized into separate chapters and sections, as the Offeror(s) may deem appropriate:

| TAB 1 | • Cover Sheet (first page of this RFP), completed;  
|       | • Table of Contents – all pages are to be numbered;  
|       | • Cover Letter/Executive Summary on company letterhead signed by a person with the corporate authority to enter into any contract which results from the RFP.  

| TAB 2 | EXPERIENCE & QUALIFICATIONS  
|       | • List of existing AC Level 2 electric vehicle charging station under your control and operation. List should include location, time in location, and average monthly usage.  
|       | • Attachment F. References List  

| TAB 3 | SCOPE OF WORK  
|       | • Submit detailed information addressing how the Offeror will achieve each portion of the statement of work required and technical requirements outlined in Section 3 – Scope of Work. Responses shall be in sufficient detail and include supporting documentation, as applicable, which will allow the Evaluation Committee to complete a full review and score the proposed scope of services.  

Submit detailed information on how the Offeror plans to accomplish the required scope of work, including detailed information, as applicable, which addresses, but need not be limited to: implementation plan, projected timeline, phasing options, testing and risk mitigation options for assuring project is implemented on time and within budget.

If any federal or state grants will be utilized to assist with the implementation of the AC Level 2 electric vehicle charging stations, the Offeror will submit all grant and grant award information to the City.

### REQUIRED FORMS

- Attachment B. Proprietary/Confidential Information Identification Form
- Attachment C. State Corporation Commission (SCC) Form
- Attachment D. Non-Collusion Affidavit
- Attachment G. Insurance Requirements Form
- Attachment H. Notice of Exceptions

### ADDENDA, signed (if any)

### OTHER SERVICES (optional)

The Offeror may provide information for other services or programs that are available to its clients that may not be specified in this proposal. Additional services should be provided with cost listed as well as details and description of the offering.

### 6.0 GENERAL TERMS & CONDITIONS FOR THE CITY OF HARRISONBURG, VA

Offerors shall review and take into consideration all aspects of the City’s General Terms and Conditions listed in Attachment A.

### 7.0 INSURANCE REQUIREMENTS

Offerors shall complete and return with their proposal Attachment D. Insurance Requirements Form.

### 8.0 INSTRUCTIONS TO OFFERORS

All proposals must be in an opaque, sealed envelope or box and clearly marked: “Sealed Proposal: Electric Vehicle Charging Stations 2022021-PW-P”. Proposals shall clearly indicate the legal name, address and telephone number of the Offeror (company, firm, partnership, or individual). All expenses for making proposal to the City shall be borne by the Offeror.

Offerors shall one (1) electronic PDF copy (on CD or thumb drive) of the proposal documents. *No paper hard copy will be required.* If proprietary/confidential information is identified (Attachment B), Offeror is required to submit a redacted copy of their proposal in addition to the required number of proposals requested. Redacted copy should be provided in electronic PDF format on CD or thumb drive. All electronic copies shall be exact PDF scanned copies of the original, signed, completed documentation.

Proposal documents shall be mailed or hand-delivered to the Purchasing Office located at 409 South Main Street, Third Floor, Harrisonburg, VA 22801. Office hours are Monday through Friday, 8:00am to 5:00pm, except City holidays ([www.harrisonburgva.gov/city-holidays](http://www.harrisonburgva.gov/city-holidays)). Faxed or emailed proposals will not be accepted. Proposals shall be received by the Purchasing Office no later than **May 4, 2022 on or before 3:00pm local time**.

Any proposals received after this date and time will not be accepted. The City of Harrisonburg is not responsible for delays in the delivery of the mail by the U.S. Postal Service, private couriers, or the inter-office mail system. The
Offeror has the sole responsibility to have the proposal received by the Harrisonburg Purchasing Office at the above address and by the above stated time and date. Proposals will not be publicly opened.

All documents contained within the proposal submission shall be completed in their entirety and signed and dated where required.

9.0 QUESTIONS

Questions related to the RFP or requests for clarification shall be directed to the Procurement Manager for the City of Harrisonburg, by email (Questions@harrisonburgva.gov) or by fax (540-432-7779). Oral questions will not be permitted. All responses to inquiries will be in writing and will be posted as addenda on the City’s website at www.harrisonburgva.gov/bids-proposals. All questions must be received no later than April 27, 2022 on or before 12:00pm (noon) local time. It is the responsibility of all Offerors to ensure that they have received all addenda and to include signed copies of any and all addenda with their proposal submission.

10.0 PROPOSAL EVALUATION CRITERIA

Selection of the successful proposal will be based upon submission of proposals meeting the selection criteria. Proposal evaluations will be based on a points scale, using the following minimum selection criteria:

<table>
<thead>
<tr>
<th>EVALUATION CRITERIA</th>
<th>POINTS AVAILABLE</th>
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<tbody>
<tr>
<td>Firm's ability to provide all services listed in Section 3.0 – Scope of Work</td>
<td>60</td>
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<tr>
<td>Expertise and past experience of the Offeror providing AC Level 2 electric vehicle</td>
<td>15</td>
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<tr>
<td>charging stations</td>
<td></td>
</tr>
<tr>
<td>Expertise, experience, and qualifications of the Offeror’s personnel relevant to</td>
<td>10</td>
</tr>
<tr>
<td>the RFP.</td>
<td></td>
</tr>
<tr>
<td>References for projects completed by the Offeror.</td>
<td>10</td>
</tr>
<tr>
<td>The Offerors’ ability to follow the proposal preparation instructions set forth in</td>
<td>5</td>
</tr>
<tr>
<td>this solicitation including the failure to return required pages, missing signatures</td>
<td></td>
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<tr>
<td>, missing documents, etc. and will also be considered to be an indicator of the</td>
<td></td>
</tr>
<tr>
<td>Offerors’ ability to follow instructions.</td>
<td></td>
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<tr>
<td>TOTAL AVAILABLE POINTS:</td>
<td>100</td>
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As part of the evaluation process, the City may ask questions of a clarifying nature from Offerors as required. The City may also request an oral presentation to explain the proposal and answer questions.

The City reserves the right to cancel this RFP at any time or reject any or all proposals received as a result of this RFP if it is in the best interest of the City. The City reserves the right to waive any informality in any proposal.

11.0 AWARD OF CONTRACT

Selection shall be made of two (2) or more Offerors deemed to be fully qualified and best suited among those submitting proposals, on the basis of the factors involved in the request for proposals, including price if so stated in the Request for Proposal. Negotiations shall then be conducted with each of the Offerors so selected. Price shall be considered, but need not be the sole determining factor. After negotiations have been conducted with each Offeror so selected, the City shall select the Offeror which, in its opinion, has made the best proposal, and shall award the contract to that Offeror. Should the City determine in writing and in its sole discretion that only one (1) Offeror is fully qualified, or that one (1) Offeror is clearly more highly qualified than the others under consideration, a contract may be negotiated and awarded to that Offeror. Once the selection has been made as to which Offeror will be awarded the contract, the Procurement Manager will post a Notice of Award on the City’s website at www.harrisonburgva.gov/bids-proposals.
The award documentation will subsequently be followed by a contract incorporating by reference all the requirements, terms and conditions of the solicitation and the Offeror’s proposal as negotiated.

Successful Offeror shall contact the Commissioner’s Office to obtain proper business licensing for the City of Harrisonburg, if it does not already possess (540-432-7704).

The City reserves the right to make on-site visitations to assess the capabilities of individual Offeror(s) and to contact references provided with the proposal.

The City reserves the right to award a contract(s) to as many Offeror(s) as deemed necessary to fulfill the anticipated requirements of the City of Harrisonburg.

12.0 CONTRACT (LEASE) TERM & ASSOCIATED COSTS

12.1. The term of the agreement is expected to commence on July 1, 2022 and continue for a period of three (3) years, with the option to renew for one (1) additional three-year (3) term based upon mutual agreement between both parties.

12.2. The initial three (3) year term of this contract will not be charged for the lease of the parking spaces provided by the City. This annual lease fee is being waived for the initial term to allow for the Offeror to design, permit, and construct the AC Level 2 electric vehicle charging stations. Following completion of construction all infrastructure installed, with the exception of the AC Level 2 electric vehicle charging station itself, shall become the property of the City of Harrisonburg and the Offeror waives all rights to this infrastructure. In addition, the City will assume all maintenance of this infrastructure from that point forward.

12.3. If both parties agree to enter into the additional two-year (2) option for this contract, the City will begin to assess an annual lease fee of $1,000 per parking space.

13.0 PAYMENT TERMS

The total annual lease fee (total number of parking spaces multiplied by the annual lease fee per parking space) shall be invoiced by the City on or before July 1 and shall be due and payable by August 1 of each calendar year. There shall be a late charge of five percent (5%) of any lease payment not paid by the due date.
ATTACHMENT A. GENERAL TERMS & CONDITIONS FOR THE CITY OF HARRISONBURG, VA (REV. 09-20-19)

These General Terms & Conditions shall apply to all purchases and be a part of every contract awarded by the City of Harrisonburg unless otherwise specified in writing. Bidders/Offerors are expected to inform themselves fully as to the conditions, requirements and specifications before submitting bids/proposals. Procurement by the City is subject to the Virginia Public Procurement Act (VPPA) Title 2.2, Chapter 43 of the Code of Virginia and the provisions of The Purchasing and Contracting Policy Manual for the City of Harrisonburg and any revisions thereto. If an inconsistency exists between the VPPA and the Purchasing and Contracting Policy Manual for the City, the VPPA Virginia Code sections take precedence.

TABLE OF CONTENTS

DEFINITIONS

CONDITIONS OF BIDDING
Bid Price Currency
Bid/Proposal Acceptance Period
Cancellation of Solicitations
City Hall Closure
Clarifications of Terms
Conflict of Interest/Collusion
Debarment Status
Discrimination Prohibited
Errors in Bids
Ethics in Public Contracting
Excusable Delay
Licenses, Permits & Fees
Mandatory Use of City Forms & T&C for ITB’s & RFP’s
Modification & Withdrawal of Bids/Proposals
Public Inspection of Certain Records
Revisions to the Official ITB/RFP
Taxes

AWARD
Contract Award
Negotiation with the Lowest Bidder
Precedence of Terms
Qualifications of Bidders/Offerors
Selection Process/Award

CONTRACT PROVISIONS
Anti-Discrimination
Antitrust
Applicable Laws & Courts
Assignment of Contract
Changes to the Contract
Contract Execution
Contractual Disputes
Cooperative Procurement
Default
Drug-Free Workplace
Immigration Reform & Control Act of 1986
Indemnification
Insurance
Liability & Litigation
Non-Discrimination of Contractors
Payment
Safety & OSHA Standards
Termination

SPECIFICATIONS
Condition of Items
Formal Specifications
Use of Brand Names

DELIVERY
Defects or Improprieties
Testing & Inspection
Transportation & Packaging

DEFINITIONS

ADDENDUM/ADDENDA: Addition(s) or supplement(s) to a solicitation to clarify, modify or support information which becomes part of the contract.

BID: The offer of a prospective vendor/supplier to an Invitation To Bid to provide specific goods or services at specified prices and/or other conditions specified in the solicitation.

BIDDER/OFFEROR: Any individual, company, firm, corporation, partnership or other organization who submits a response to an Invitation to Bid or a Request for Proposal and offering to enter into a contract with the City.

COLLUSION: A secret agreement or cooperation between two or more parties to accomplish a fraudulent, deceitful, or unlawful purpose.

CONFLICT OF INTEREST: An actual or potential situation in which the personal interests of a vendor, employee or public official are, or appear to be, in conflict with the best interests of the City.

CONTRACTOR: The entity that has a direct contract with the City to furnish goods, services or construction for a certain price.

CITY or OWNER: City of Harrisonburg, Virginia.

DAY(S): Defined as calendar days unless otherwise specified as business days.

INFORMALITY: A minor defect or variation of a bid or proposal from the exact requirements of the Invitation to Bid or Request for Proposal which does not affect the price, quality, quantity or delivery schedule for the goods, services or construction being procured.
INVITATION TO BID (ITB): A formal request which is made to prospective suppliers (bidders) for their quotation on goods, services, or construction desired by the City. The issuance of an ITB will contain or incorporate by reference the specifications and contractual terms and conditions applicable to the procurement.

PROFESSIONAL SERVICES: Any type of professional service performed by an independent contractor within the practice of accounting, actuarial services, architecture, dentistry, land surveying, landscape architecture, law, medicine, optometry, pharmacy, or professional engineering (which shall be procured as set forth in the Code of Virginia). 2.2-4301

PROPOSAL: The document submitted by the offeror in response to the RFP to be used as the basis for negotiations for entering into a contract.

PURCHASING AGENT: The individual employed and given authority by the Harrisonburg City Council by adoption of the City of Harrisonburg Purchasing and Contracting Policy Manual. Purchasing Agent may also be referred to as Procurement Manager.

REQUEST FOR PROPOSAL (RFP): A formal request for a proposal from prospective offerors which will indicate the general terms which are sought to be procured from the offeror and where negotiations are conducted to come to a final contract. The RFP will specify the evaluation criteria to be used and will contain or incorporate by reference other contractual terms and conditions applicable to the procurement.

RESPONSIBLE BIDDER/OFFEROR: An individual, company, firm, corporation, partnership or other organization having the capability in all respects to perform fully the contract requirements, and also having the moral and business integrity and reliability which will assure good faith performance.

RESPONSIVE BIDDER/OFFEROR: An individual, company, firm, corporation, partnership or other organization having submitted a bid/proposal which conforms in all material respects to the ITB or RFP.

SOLICITATION: A formal document issued by the City with the intent to purchase goods, services or construction. Can be either an Invitation To Bid or a Request For Proposal.

SWAM: Small, Women, and Minority-owned businesses.

SUBCONTRACTOR: A business entity that has a contract to supply labor or materials to the prime contractor to whom the contract was awarded or to any subcontractor in the performance of the work provided for in such contract.

CONDITIONS OF BIDDING

BID PRICE CURRENCY: Unless stated otherwise in the solicitation, bidders/offerors shall state bid/proposal prices in US dollars.

BID/PROPOSAL ACCEPTANCE PERIOD: Unless otherwise specified, all bids/proposals submitted shall be binding and may not be withdrawn for sixty (60) days following the bid/proposal opening date and time, unless extended by mutual consent of all parties. If the bid/proposal is not withdrawn at that time it remains in effect until an award is made or the solicitation is cancelled.

CANCELLATION OF SOLICITATIONS: 2.2-4319 An ITB, RFP or any other solicitation may be cancelled or rejected, but shall not be cancelled or rejected solely to avoid awarding a contract to a particular responsive and responsible bidder/offeror. The reasons for cancellation shall be made part of the contract file.

CITY HALL CLOSURE: If City Hall is closed for business at the time scheduled for the bid opening, for whatever reasons, sealed bid/proposal will be accepted and opened on the next business day of the City, at the original scheduled hour.

CLARIFICATION of TERMS: 2.2-4316 If any prospective bidder/offeror has questions about the specifications or other solicitation documents, the prospective bidder/offeror should contact the person identified in the solicitation no later than five (5) business days before the due date. Any revisions to the solicitation will be made only by addendum issued by the City.

CONFLICT OF INTEREST/COLLUSION: Contractor certifies by signing their bid/proposal submission to the City, that no conflict of interest or collusion exists between the Contractor and City that interferes with fair competition and no conflict of interest or collusion exists between Contractor and any other person or organization that constitutes a conflict of interest with respect to the contract with the City.

DEBARMENT STATUS: By signing their bid/proposal, the bidders/offerors certify that they are not currently debarred from submitting bids/proposals on contracts from any agency, public entity/locality or authority of the Commonwealth of Virginia.

DISCRIMINATION PROHIBITED: 2.2-4310 In the solicitation or awarding of a contract the City shall not discriminate against a bidder/offeror because of race; religion; color; sex; national origin; age; disability; status as a small, women-owned, minority-owned, or service disabled veteran-owned; employment services organization; or any other basis prohibited by state law relating to discrimination in employment. The City encourages the participation of these entities in public procurement activities. Towards that end, the City encourages contractors to provide for the participation of these entities through partnerships, joint ventures, subcontracts, and other contractual opportunities.
ERRORS IN BIDS/PROPOSALS: When an error is made in extending total prices, the unit price will govern. Bidders/Offerors are cautioned to recheck their bids/proposals for possible errors prior to submission.

ETHICS IN PUBLIC CONTRACTING: 2.2-4371 By submitting their bids/proposals, the bidders/offerors certify that their bids/proposals are made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other bidder/offeror, supplier, manufacturer or subcontractor in connection with their bid/proposal, and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal or minimal value, present or promised, unless consideration of substantially equal or greater value was exchanged.

EXCUSABLE DELAY: The City shall not be in default of any failure in performance of this agreement in accordance with its terms if such failure arises out of causes beyond its reasonable control and without the fault of or negligence of the City. Such causes may include, but are not restricted to acts of God or the public enemy, fires, flood, epidemics, quarantine restrictions, strikes, freight embargoes, and unusually severe weather, but in every case the failure to perform must be beyond the reasonable control and without the fault or negligence of the City.

LICENSES, PERMITS and FEES: All proposals submitted shall have included in price the cost of any business or professional licenses, permits or fees required by the City of Harrisonburg or the Commonwealth of Virginia. At or prior to delivery of the signed contract, the bidder/offeror to whom the contract is awarded shall deliver to the City a copy of their City Business License (if applicable). The bidder/offeror shall ensure that the Business License indicates a basis amount equal to or greater than the awarded Contract value. For information on City Business Licenses contact the Harrisonburg Commissioner of the Revenue’s office at 540-432-7704. The bidder/offeror must have all necessary licenses to perform the services in the Commonwealth of Virginia and, if practicing as other than an individual, be authorized to do business in the Commonwealth of Virginia.

MANDATORY USE of CITY FORMS AND TERMS and CONDITIONS for ITBs AND RFPs: Failure to submit a bid/proposal on the official City form(s) provided or in the format identified, for that purpose shall be a cause for rejection of the bid/proposal. Unauthorized modification of or additions to any portion of the ITB or RFP may be cause for rejection of the bid/proposal. The City reserves the right to decide, on a case by case basis, in its sole discretion, whether to reject any bid/proposal which has been modified. As a precondition to its acceptance of an ITB response, the City may, in its sole discretion, request that the bidder withdraw or modify nonresponsive portions of a bid which do not affect quality, quantity, price, or delivery. No modification to the provisions of the contract shall be effective unless the modification is incorporated into the contract document.

MODIFICATION & WITHDRAWAL OF BIDS/PROPOSALS: 2.2-4330
1. A bidder for a public construction contract, other than a contract for construction or maintenance of public highways, may withdraw his bid from consideration if the price bid was substantially lower than the other bids due solely to a mistake in the bid, provided the bid was submitted in good faith, and the mistake was a clerical mistake as opposed to a judgment mistake, and was actually due to an unintentional arithmetic error or an unintentional omission of a quantity of work, labor or material made directly in the compilation of a bid, which unintentional arithmetic error or unintentional omission can be clearly shown by objective evidence drawn from inspection of original work papers, documents and materials used in the preparation of the bid sought to be withdrawn.

   If a bid contains both clerical and judgment mistakes, a bidder may withdraw his bid from consideration if the price bid would have been substantially lower than the other bids due solely to the clerical mistake, that was an unintentional arithmetic error or an unintentional omission of a quantity of work, labor or material made directly in the compilation of a bid, which unintentional arithmetic error or unintentional omission can be clearly shown by objective evidence drawn from inspection of original work papers, documents and materials used in the preparation of the bid sought to be withdrawn.

   The bidder shall give notice in writing of his claim of right to withdraw his bid within two business days after the conclusion of the bid opening procedure and shall submit original work papers with such notice.

   No bid shall be withdrawn under this section when the result would be the awarding of the contract on another bid of the same bidder or of another bidder in which the ownership of the withdrawing bidder is more than five percent.

4. If a bid is withdrawn in accordance with this section, the lowest remaining bid shall be deemed to be the low bid.

5. No bidder who is permitted to withdraw a bid shall, for compensation, supply any material or labor to or perform any subcontract or other work agreement for the person or firm to whom the contract is awarded or otherwise benefit, directly or indirectly, from the performance of the project for which the withdrawn bid was submitted.

6. The public body shall notify the bidder in writing within five business days of its decision regarding the bidder’s request to withdraw its bid. If the public body denies the withdrawal of a bid under the provisions of this section, it shall state in such notice the reasons for its decision and award the contract to such bidder at the bid price, provided such bidder is a responsible and responsive bidder. At the same time that the notice is provided, the public body shall return all work papers and copies thereof that have been submitted by the bidder.

7. These procedures also apply for the withdrawal of bids for other than construction contracts.
8. A bidder/offeror may modify or withdraw his bid/proposal, either personally or by written request to the Purchasing office at any time prior to the scheduled time for opening of bids/proposals.

PUBLIC INSPECTION OF CERTAIN RECORDS: 2.2-4342 Public inspection of all records is strictly governed by Code of Virginia 2.2-4342 and in accordance with the Virginia Freedom of Information Act (VA Code 2.2-3700 et seq). Any inspection of procurement transactions shall be subject to reasonable restrictions to ensure the security and integrity of the records. Cost estimates relating to a proposed procurement transaction prepared by or for a public body shall not be open to public inspection.

REVISIONS to the OFFICIAL ITB/RFP: No bidder/offeror shall modify, revise, edit or make any unauthorized change(s) to the original official ITB/RFP. The official solicitation document and the Addenda(um) are the documents posted on the eVA website (www.eva.virginia.gov). Due to the eVA upgrade and subsequent system shut down, all official solicitation documentation will temporarily be posted on the City’s website (www.harrisonburgva.gov/bids-proposals). Any such violation as stated above may result in rejection of the ITB/RFP response. In addition, violations may result in the debarment of the bidder/offeror by the City of Harrisonburg.

TAXES: Sales to the City of Harrisonburg are normally exempt from State sales tax. Virginia Sales and Use Tax Certificate of Exemption, Form ST-12, will be issued upon request. The City may also be exempt from other taxes and fees.

AWARD

CONTRACT AWARD
For ITB: The award(s) made in response to an ITB will be made to the lowest responsive and responsible bidder(s) for each item, or group of items indicated in the bid. The City reserves the right to make the sole determination of whether the product and/or options offered meet the minimum specifications and is acceptable in accordance with the specifications. The City’s decision shall be final. The City reserves the right to make a separate award for each item, a group of items or all items, and to make awards either in whole or in part, whichever is deemed by the City to be in its best interest. Delivery time lines may be a factor in making an award.

For RFP: The award(s) made in response to an RFP will be made to the highest qualified offeror whose proposal is determined to be the most advantageous to the City, taking into consideration the evaluation criteria set forth in the RFP. After negotiations, the offeror who has made the best proposal and provides the best value shall be awarded the contract.

Professional services shall be procured and awarded by competitive negotiation as set forth in 2.2-4302.2 A 4.

The City reserves the right to cancel a solicitation at any time and to reject any or all bids/proposals, in whole or in part, to waive any informality and to delete items prior to making the award(s), whenever it is deemed in the sole opinion of the City to be in its best interest.

NEGOTIATION WITH THE LOWEST BIDDER: 2.2-4318 Unless all bids are canceled or rejected, the City reserves the right to negotiate with the lowest responsive and responsible bidder to obtain a contract price within the funds available to the City whenever such low bid exceeds the City’s available funds for the project. The City shall initiate such negotiations by written notice to the lowest responsive, responsible bidder that its bid exceeds the available funds and the City wishes to negotiate a lower contract price. The times, places and manner of negotiating shall be agreed to by the City and the lowest responsive, responsible bidder.

PRECEDENCE of TERMS: General Terms and Conditions shall apply in all instances with the exceptions for projects funded by the Federal Highway Administration (FHWA) and by the Federal Transportation Administration (FTA). In the event there is a conflict between the General Terms and Conditions and any Federal, Special, Standard, or Supplementary Terms and Conditions in this solicitation, the Federal, Special, Standard, or Supplementary Terms and Conditions shall apply.

QUALIFICATIONS of BIDDERS/OFFERORS: The City may make such reasonable investigations as deemed proper and necessary to determine the responsibility and ability of the bidder/offeror to perform the services/furnish the goods and the bidder/offeror shall furnish to the City all such information and data for this purpose as may be requested. The City reserves the right to inspect bidder’s/offeror’s physical facilities prior to award to satisfy questions regarding the bidder’s/offeror’s capabilities. The City further reserves the right to inspect bidder’s/offeror’s physical facilities prior to award to satisfy questions regarding the bidder’s/offeror’s capabilities. The City further reserves the right to inspect bidder’s/offeror’s physical facilities prior to award to satisfy questions regarding the bidder’s/offeror’s capabilities. The City further reserves the right to inspect bidder’s/offeror’s physical facilities prior to award to satisfy questions regarding the bidder’s/offeror’s capabilities. The City further reserves the right to inspect bidder’s/offeror’s physical facilities prior to award to satisfy questions regarding the bidder’s/offeror’s capabilities. The City further reserves the right to inspect bidder’s/offeror’s physical facilities prior to award to satisfy questions regarding the bidder’s/offeror’s capabilities. The City further reserves the right to inspect bidder’s/offeror’s physical facilities prior to award to satisfy questions regarding the bidder’s/offeror’s capabilities.

SELECTION PROCESS/NOTICE OF AWARD: Upon the award or the announcement of the decision to award a contract as a result of this solicitation, the Purchasing Office will publicly post such notice and/or will notify all responsive bidders/offerors and records are available for public inspection in accordance with the VA Freedom of Information Act (VA Code 2.2-3700 et seq).
CONTRACT PROVISIONS

ANTI-DISCRIMINATION: 2.2-4311 By submitting their bids/proposals, bidders/offerors certify to the City that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act.

In every contract over $10,000 the provisions below apply:
1. During the performance of this contract, the contractor agrees as follows:
   a. The contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the contractor. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
   b. The contractor, in all solicitations or advertisements for employees placed by or on behalf of the contractor, will state that such contractor is an equal opportunity employer.
   c. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting these requirements.
2. The contractor will include the provisions of 1. above in every subcontract or purchase order over $10,000, so that the provisions will be binding upon each subcontractor or vendor.

ANTITRUST: By entering into a contract, the contractor conveys, sells, assigns, and transfers to the City all rights, title and interest in and to all causes of action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by the City under said contract.

APPLICABLE LAWS and COURTS: This solicitation and any resulting contract shall be governed in all respects by the laws of the Commonwealth of Virginia, excluding its conflict of laws provisions, and venue for litigation with any respect thereto shall be proper only in the Circuit Court of Rockingham County, Virginia. The contractor shall comply with all applicable federal, state and local laws, rules and regulations.

ASSIGNMENT of CONTRACT: A contract shall not be assignable by the contractor in whole or in part without the written consent of the City.

CHANGES to the CONTRACT: Changes can be made to the contract in any of the following ways:
1. The parties by mutual agreement in writing, to modify the terms, conditions or scope of the contract subject to item 2. below. Any additional goods or services to be provided shall be of a sort that is ancillary to the contract goods or services, or within the same broad product or service categories as were included in the contract award. Any increase or decrease in the price of the contract resulting from such modification shall be agreed to by the parties as a part of their written agreement to modify the scope of the contract.
2. A public contract may include provisions for modification of the contract during performance, but no fixed-price contract may be increased by more than twenty-five percent (25%) of the amount of the contract or $50,000, whichever is greater, without the advance written approval of the Harrisonburg City Council. In no event may the amount of any contract, without adequate consideration, be increased for any purpose, including, but not limited to, relief of a bidder/offeror from the consequences of an error in its (bid/offer). 2.2-4309
3. The Procurement Manager (or City delegated agent) may order changes within the general scope of the contract at any time by written notice to the contractor. Changes within the scope of the contract include, but are not limited to, things such as services to be performed, the method of packing or shipment, and the place of delivery or installation. The contractor shall comply with the notice upon receipt unless the contractor intends to claim an adjustment to compensation, schedule, or other contractual impact that would be caused by complying with such notice, in which case the contractor shall, in writing, promptly notify the City of the adjustment to be sought, and before proceeding to comply with the notice, shall await the City’s written decision affirming, modifying, or revoking the prior written notice. If the City decides to issue a notice that requires an adjustment to compensation, the contractor shall be compensated for any additional costs incurred as the result of such order and shall give the City a credit for any savings. Said compensation shall be determined by one of the following methods:
   a. By mutual agreement between the parties in writing; or
   b. By agreeing upon a unit price or using a unit price set forth in the contract, if the work to be done can be expressed in units, and the contractor accounts for the number of units of work performed, subject to the City’s right to audit the contractor’s records and/or to determine the correct number of units independently; or
   c. By ordering the contractor to proceed with the work and keep a record of all costs incurred and savings realized. A markup for overhead and profit may be allowed if provided by the contract. The same markup shall be used for determining a decrease in price as the result of savings realized. The contractor shall present the City with all vouchers and records of
expenses incurred and savings realized. The City shall have the right to audit the records of the contractor as it deems necessary to determine costs or savings. Any claim for an adjustment in price under this provision must be asserted by written notice to the City within thirty (30) days from the date of receipt of the written order from the City. If the parties fail to agree on an amount of adjustment, the question of an increase or decrease in the contract price or time for performance shall be resolved in accordance with the procedures for resolving disputes provided by the Disputes Clause of this contract or, if there is none, in accordance with the disputes provisions of the City of Harrisonburg Purchasing and Contracting Policy Manual. Neither the existence of a claim nor a dispute resolution process, litigation or any other provision of this contract shall excuse the contractor from promptly complying with the changes ordered by the City or with the performance of the contract generally.

**CONTRACT EXECUTION:** Per City Code (Sec 3-1-2, 3-1-1), the City Manager and the Deputy City Manager shall have authority to execute all contracts and agreements on behalf of the City except as otherwise directed by the Harrisonburg City Council in specific instances.

**CONTRACTUAL DISPUTES:** Contractual claim procedures shall be as per Code of VA 2.2-4363.

**COOPERATIVE PROCUREMENT:** 2.2-4304 This procurement is being conducted in accordance with the provisions of 2.2-4304 Code of VA. Except for contracts for architectural and engineering services, if agreed to by the contractor, other public bodies may utilize this contract. The Contractor shall deal directly with any public body it authorizes to use the contract. The City, its officials and staff are not responsible for placement of orders, invoicing, payments, contractual disputes, or any other transactions between the Contractor and any other public bodies, and in no event shall the City, its officials or staff be responsible for any costs, damages or injury resulting to any party from use of a City Contract. The City assumes no responsibility for any notification of the availability of the contract for use by other public bodies, but the Contractor may conduct such notification. Other public bodies desiring to use this contract must make their own legal determination as to whether the use of this contract is consistent with their laws, regulations, and other policies.

**DEFAULT:** In case of failure to deliver goods or services in accordance with the contract terms and conditions, the City, after due oral or written notice, may procure items of a comparable quality from other sources and hold the contractor responsible for any resulting additional costs above the contract price when purchases are made in the open market. This remedy shall be in addition to any other remedies, which the City may have.

**DRUG-FREE WORKPLACE:** 2.2-4312 During the performance of this contract, the contractor agrees to: (i) provide a drug-free workplace for the contractor’s employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the contractor’s workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the contractor that the contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over $10,000, so that the provisions will be binding upon each subcontractor or vendor.

**IMMIGRATION REFORM and CONTROL ACT OF 1986:** 2.2-4311.1 By submitting their bids/proposals, bidders/offerees certify that they do not and will not during the performance of this contract employ illegal alien workers or otherwise violate the provisions of the federal Immigration Reform and Control Act of 1986.

**INDEMNIFICATION:** Contractor agrees to indemnify, defend and hold harmless the City, its officers, agents, volunteers, and employees against any and all liability, losses, damages, claims, causes of action, suits of any nature, cost, and expenses, including attorney’s fees, resulting from or arising out of Contractor’s or it’s agent’s and subcontractor’s negligent activities or omissions, or from which the Contractor would have legal liability outside of contract.

**INSURANCE:** By signing and submitting a bid/proposal under this solicitation, the bidder/offeree certifies that if awarded the contract, it will have insurance coverages per the solicitation document at the time of contract execution. For construction contracts, if any subcontractors are involved, the subcontractor will have workers’ compensation insurance in accordance with 2.2-4332 and 65.2-800 et seq. of the Code of Virginia. The bidder/offeree further certifies that the contractor and any subcontractors will maintain these insurance coverages during the entire term of the contract and that all insurance coverages will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

**LIABILITY AND LITIGATION:** The City shall not indemnify or hold harmless any contractor or other third party. The City does not waive any right or release any party from liability, whether on its own behalf or on behalf of any boards, employees or agents. The City does not waive the right to trial by jury for any cause of action arising from the contract and shall not submit any contract claim to binding arbitration or mediation. The City shall not be liable to contractor for any special, punitive or exemplary damages arising from the performance of the contract, including, but not limited to, incidental damages, and lost profit and lost.
wages, even if such special damages are reasonably foreseeable. Any provision(s) in the contract contrary to these statements is/are hereby deleted and rendered void.

**Nondiscrimination of Contractors:** 2.2-4343.1H A bidder, offeror, or contractor shall not be discriminated against in the solicitation or award of this contract because of race, religion, color, sex, national origin, age, disability, faith-based organizational status, any other basis prohibited by state law relating to discrimination in employment or because the bidder or offeror employs ex-offenders unless the state agency, department or institution has made a written determination that employing ex-offenders on the specific contract is not in its best interest. If the award of this contract is made to a faith-based organization and an individual, who applies for or receives goods, services, or disbursements provided pursuant to this contract objects to the religious character of the faith-based organization from which the individual receives or would receive the goods, services, or disbursements, the public body shall offer the individual, within a reasonable period of time after the date of his objection, access to equivalent goods, services, or disbursements from an alternative provider.

**Payment:** 2.2-4352 – 2.2-4354

1. **To Prime Contractor:**

   Invoices for items ordered, delivered and accepted shall be submitted by the contractor directly to the payment address shown on the purchase order/contract. Any payment terms requiring payment in less than 45 days will be regarded as requiring payment 45 days after invoice or delivery, whichever occurs last. This shall not affect offers of discounts for payment in less than 45 days, however. All goods or services provided under this contract or purchase order, that are to be paid for with public funds, shall be billed by the contractor at the contract price.

   The following shall be deemed to be the date of payment: the date of postmark in all cases where payment is made by mail, or the date of offset when offset proceedings have been instituted as authorized under the Virginia Debt Collection Act. Individual contractors shall provide their social security numbers, and proprietor, partnerships, and corporations shall provide the City with a federal employer identification number, prior to receiving any payment from the City. The City requires an updated IRS Form W-9 be filed with the Purchasing Office at or before the contract is signed.

   Unreasonable Charges: Under certain emergency procurements and for most time and material purchases, final job costs cannot be accurately determined at the time orders are placed. In such cases, contractors should be put on notice that final payment in full is contingent on a determination of reasonableness with respect to all invoiced charges. Charges which appear to be unreasonable will be researched and challenged, and that portion of the invoice held in abeyance until a settlement can be reached. Upon determining that invoiced charges are not reasonable, the City shall promptly notify the contractor, in writing, as to those charges which it considers unreasonable and the basis for the determination. A contractor may not institute legal action unless a settlement can be reached within thirty (30) days of notification.

   The provisions of this section do not relieve the City of its prompt payment obligations with respect to those charges which are not in dispute (2.2.4363).

2. **To Subcontractors:**

   A contractor awarded a contract under this solicitation is hereby obligated to pay the subcontractor(s) within seven (7) days of the contractor’s receipt of payment from the City for the proportionate share of the payment received for work performed by the subcontractor(s) under the contract; or;

   Notify the City and the subcontractor(s), in writing, of the contractor’s intention to withhold payment and the reason. The contractor is obligated to pay the subcontractor’s interest at the rate of one percent per month (unless otherwise provided under the terms of the contract) on all amounts owed by the contractor that remain unpaid seven (7) days following receipt of payment from the City, except for amounts withheld as stated in (2) above. The date of mailing of any payment by U. S. Mail is deemed to be payment to the addressee. These provisions apply to each sub-tier contractor performing under the primary contract. A contractor’s obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the City. Any such contract awarded shall further require the contractor to include in each of its subcontracts a provision requiring each subcontractor to include or otherwise be subject to the same payment and interest requirements with respect to each lower-tier subcontractor. A contractor’s obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the City.

**Safety and OSHA Standards:** All parties performing services for the City shall comply with all Occupational Safety and Health Administration (OSHA), State Occupational Health Standards, and any other applicable rules and regulations. All parties shall be held responsible for the training, supervision, and safety of their employees. Any unsafe acts or hazardous conditions that may cause injury or damage to any persons or property within and around the work site areas under this contract shall be remedied per the regulatory agency’s guidelines.
**TERMINATION:** Subject to the provisions below, the contract may be terminated by the City upon thirty (30) days advance written notice to the other party. Any contract cancellation notice shall not relieve the contractor of the obligation to deliver and perform on all outstanding orders issued prior to the effective date of cancellation.

1. **Termination for Convenience:** In the event that the contract is terminated upon request and for the convenience of the City, without the required thirty (30) days advance notice, then the City shall be responsible for payment of services up to the termination date.

2. **Termination for Cause:** Termination by the City for cause, default or negligence on the part of the contractor shall be excluded from the foregoing provision; termination costs, if any shall not apply. However, the City may hold the contractor responsible for any resulting additional purchase and administrative costs. The thirty (30) day advance notice requirement is waived in the event of Termination for Cause.

3. **Termination Due to Unavailability of Funds:** Agreements are made subject to the appropriation of funds (including grant funds, gifts or donations) by the Harrisonburg City Council and are null and void in the event of non-appropriation by the City Council. Non-appropriation of funds shall not be deemed a cancellation and shall terminate this agreement without recourse and with no liability on the part of the City.

**SPECIFICATIONS**

**CONDITION OF ITEMS:** Unless otherwise specified in the solicitation, all items shall be new, latest edition/model in first class condition.

**FORMAL SPECIFICATIONS:** When a solicitation contains a specification which states no substitutes, no deviation therefrom will be permitted and the bidder will be required to furnish articles in conformity with that specification.

**USE OF BRAND NAMES:** 2.2-4315 Unless otherwise provided in this solicitation, the name of a certain brand, make or manufacturer does not restrict bidders/offerors to the specific brand, make or manufacturer named, but conveys the general style, type, character, and quality of the article desired. Any article which the public body, in its sole discretion, determines to be the equal of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted. The bidder/offeror is responsible to clearly and specifically identify the product being offered and to provide sufficient descriptive literature, catalog cuts and technical detail to enable the City to determine if the product offered meets the requirements of the solicitation. This is required even if offering the exact brand, make or manufacturer specified. Normally in competitive sealed bidding only the information furnished with the bid will be considered in the evaluation. Failure to furnish adequate data for evaluation purposes may result in declaring a bid nonresponsive. Unless the bidder/offeror clearly indicates in its bid/proposal that the product offered is an “equal” product, such bid/proposal will be considered to offer the brand name product referenced in the solicitation. The City reserves the right to determine the suitability of substituted items for those specified and to accept in whole or in part any and all bids/proposals received.

**DELIVERY**

**DEFECTS OR IMPROPRIETIES:** In instances where there is a defect or impropriety in an invoice or in the goods or services received, the City shall notify the supplier of the defect or impropriety, if the defect or impropriety would prevent payment by the payment date. The notice shall be sent within (30) thirty days after receipt of the invoice or the goods or services.

**TESTING AND INSPECTION:** 2.2-4302.1 The City reserves the right to conduct any test/inspection it may deem advisable to assure goods and services conform to the specifications. Materials or components that have been rejected by the City, in accordance with the terms of the contract, shall be replaced by the Contractor at no cost to the City.

**TRANSPORTATION AND PACKAGING:** All materials shipped to the City must be shipped Free On Board (FOB) Destination unless otherwise stated in the contract. By submitting their bids/proposals, all bidders/offerors certify and warrant that the price offered for FOB destination includes only the actual freight rate costs at the lowest and best rate and is based upon the actual weight of the goods to be shipped. Except as otherwise specified herein, standard commercial packaging, packing and shipping containers shall be used. All shipping containers shall be legibly marked or labeled on the outside with purchase order number, commodity description, and quantity.
**ATTACHMENT B. PROPRIETARY/CONFIDENTIAL INFORMATION IDENTIFICATION FORM**

**Code of Virginia 2.2-4342F** *(updated 07/01/18):* “Trade secrets or proprietary information submitted by a bidder, offeror, or contractor in connection with a procurement transaction or prequalification application submitted pursuant to subsection B of § 2.2-4317 shall not be subject to the Virginia Freedom of Information Act (§ 2.2-3700 et seq.); however, the bidder, offeror, or contractor shall (i) invoke the protections of this section prior to or upon submission of the data or other materials, (ii) identify the data or other materials to be protected, and (iii) state the reasons why protection is necessary. A bidder, offeror, or contractor shall not designate as trade secrets or proprietary information (a) an entire bid, proposal, or prequalification application; (b) any portion of a bid, proposal, or prequalification application that does not contain trade secrets or proprietary information; or (c) line item prices or total bid, proposal, or prequalification application prices.”

Trade secrets or proprietary information shall be identified in writing on this form, either before or at the time the data or other material is submitted. **Note:** If proprietary/confidential information is identified, Bidder/Offeror must submit a redacted copy (in electronic PDF format) of their bid/proposal in addition to the required number of copies requested. The proprietary or trade secret material must be clearly identified in the redacted bid/proposal copy by a distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute a trade secret or proprietary information. The designation of an entire proposal document, line item prices, and/or total proposal prices as proprietary or trade secrets is not acceptable. If, after being given reasonable time, the offeror refuses to withdraw such a classification designation, the proposal will be rejected.

**Name of Bidder/Offeror:**

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*Bidder/Offeror may attach additional sheets if necessary

☐ Check this box if there are none.

*Complete & return this document with proposal submission.*
ATTACHMENT C. STATE CORPORATION COMMISSION (SCC) FORM

STATE CORPORATION COMMISSION IDENTIFICATION NUMBER: Pursuant to Code of Virginia 2.2-4311.2 subsection B, a bidder/offeror organized or authorized to transact business in the Commonwealth pursuant to Title 13.1 or Title 50 is required to include in its bid/proposal the identification number issued to it by the State Corporation Commission (SCC) and shall not allow the identification number to lapse, be revoked or cancelled at any time during the term of the contract. Any bidder/offeror that is not required to be authorized to transact business in the Commonwealth as a foreign business entity under Title 13.1 or Title 50 or as otherwise required by law is required to include in its bid/proposal a statement describing why the bidder/offeror is not required to be so authorized. A link to the SCC site is at http://www.scc.virginia.gov.

Select one of the following boxes. The undersigned Offeror:

☐ is a corporation or other business entity with the following SCC identification number: ________________.

☐ is not a corporation, limited liability company, limited partnership, registered limited liability partnership, or business trust.

☐ is an out-of-state business entity that does not regularly and continuously maintain as part of its ordinary and customary business any employees, agents, offices, facilities, or inventories in Virginia (not counting any employees or agents in Virginia who merely solicit orders that require acceptance outside Virginia before they become contracts, and not counting any incidental presence of the Offeror in Virginia that is needed in order to assemble, maintain, and repair goods in accordance with the contracts by which such goods were sold and shipped into Virginia from bidder’s out-of-state location).

☐ is an out-of-state business entity that is including with this bid an opinion of legal counsel which accurately and completely discloses the undersigned Offeror’s current contacts with Virginia and describes why those contacts do not constitute the transaction of business in Virginia within the meaning of § 13.1-757 or other similar provisions in Titles 13.1 or 50 of the Code of Virginia. Attach opinion of legal counsel to this form.

☐ has not completed any of the foregoing options but currently has pending before the SCC an application for authority to transact business in the Commonwealth of Virginia and wishes to be considered for a waiver to allow them to submit the SCC identification number after the due date for bids/proposals. The City reserves the right to determine in its sole discretion whether to allow such waiver.

Signature: ______________________________________ Date: ______________________________

Name: ______________________________________ Title: __________________________________

(Print)

Name of Firm: ______________________________

*Complete & return this document with proposal submission.
ATTACHMENT D. NON-COLLUSION AFFIDAVIT

Under oath, I hereby affirm under penalty of perjury:

(1) That I am the offeror or a partner of the offeror, or an officer or employee of the offeror’s corporation with authority to sign on its behalf;

(2) That the attached proposal or proposals have been arrived at by the offeror and have been arrived at and submitted without collusion or any design to limit bidding or competition;

(3) That the contents of the proposal or proposals have not been communicated to any person not an employee or agent of the offeror on any bid furnished with the proposal or proposals, and will not be communicated to any such person prior to the official opening of the proposal or proposals; and

(4) That I have fully informed myself regarding the accuracy of the statements made in this affidavit.

Signature: _______________________________ Date: _______________________________

Name: _______________________________ Title: _______________________________

(Print)

Name of Firm: _______________________________

CITY / COUNTY OF ________________.

STATE OF ________________, to wit:

I, ________________, a Notary Public, do certify that ________________, whose name is signed to the foregoing has this date acknowledged the same before me in my City foresaid.

Given under my hand this ______ day of ________________, 20__.

My Commission expires ________________________.

___________________________
Notary Public

*Complete & return this document with proposal submission.*
ATTACHMENT E. CITY OF HARRISONBURG SAMPLE STANDARD CONTRACT

STANDARD CONTRACT

CONTRACT #: ______________________

This Contract entered into [Date], by __________________________ hereinafter called the “Contractor” and the City of Harrisonburg, VA, called the “Owner”.

WITNESSETH that the Contractor and the Owner, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

SCOPE OF CONTRACT: The Contractor shall provide [goods/services] to the Owner as set forth in the Contract Documents.

PERIOD OF PERFORMANCE: From ______________ through ______________ with ______ renewal options.

The contract documents shall consist of:

(1) This signed form;

(2) The entire City of Harrisonburg’s Official solicitation (no revisions by the Contractor) dated: __________. If applicable, any Official City Addenda: #1, dated: __________;

(3) The Contractor’s Bid/Proposal response dated ______________ and the following negotiated modifications to the Bid/Proposal (if applicable), all of which are incorporated herein.

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

CONTRACTOR:  

By: _________________________________

(Signature)

(Printed Name)

Title: _________________________________

CITY OF HARRISONBURG (OWNER):  

By: _________________________________

(Signature)

(Printed Name)

Title: _________________________________

*Note: This form is just for reference and is NOT required to be submitted with your proposal submission.*
ATTACHMENT F. REFERENCES LIST

Indicate below a listing of at least three (3) current or recent client references, either commercial or governmental, that your company is servicing, has serviced, or has provided similar goods or services.

Reference #1

Company: ____________________________  Contact Person: ____________________________

Phone #: ____________________________  Email: ________________________________

Project: ____________________________  Dates of Service: ____________________________

Reference #2

Company: ____________________________  Contact Person: ____________________________

Phone #: ____________________________  Email: ________________________________

Project: ____________________________  Dates of Service: ____________________________

Reference #3

Company: ____________________________  Contact Person: ____________________________

Phone #: ____________________________  Email: ________________________________

Project: ____________________________  Dates of Service: ____________________________

Terminated Reference (if applicable)

Indicate below a listing of at least one (1) recent client/account that has terminated your company’s services within the last three (3) years. Account(s) are preferred to be government accounts of a similar size and nature.

Company: ____________________________  Contact Person: ____________________________

Phone #: ____________________________  Email: ________________________________

Project: ____________________________  Dates of Service: ____________________________

COMPANY BACKGROUND (Attach additional sheets if necessary.)

Number of Years in Business: ______________________________________________________

Overview of Work History, Experience & Background of Company: ______________________
______________________________________________________________________________
______________________________________________________________________________
______________________________________________________________________________

*Complete & return this document with proposal submission.
ATTACHMENT G. INSURANCE REQUIREMENTS FORM

By signing and submitting a bid or proposal the vendor certifies that if awarded the contract, they will have the following insurance coverages at the time the contract is awarded. If any subcontractors are involved, the subcontractor will have the same insurance. The contractor further certifies that they or any subcontractor will maintain these coverages during the entire term of the contract.

1.) The contractor will maintain a general liability policy with $1,000,000 combined single limits with a $2,000,000 aggregate. Coverage is to be on an occurrence basis with an insurer licensed to conduct business in the Commonwealth of Virginia. The insurer must have an A. M. Best rating of A- or better. The insurer must list the City of Harrisonburg as an additional insured. The endorsement must be issued by the insurance company. A notation on the certificate of insurance is not sufficient.

2.) The contractor will maintain automobile liability insurance with limits of at least $1,000,000. The coverage is to be written with a symbol “I”. The insurer must be licensed to conduct business in the Commonwealth of Virginia. The insurer must have an A. M. Best rating of A- or better.

3.) The contractor will maintain workers’ compensation coverage in compliance with the laws of the Commonwealth of Virginia. The coverage must have statutory limits and be with an insurer licensed to conduct business in the Commonwealth of Virginia. The insurer must have an A. M. Best rating of A- or better. As an alternative, it is acceptable for the contractor to be insured by a group self insurance association that is licensed by the Virginia Bureau of Insurance. The contractor will also carry employers liability insurance with a limit of at least $100,000 bodily injury by accident/$500,000 bodily injury by disease policy limit/$100,000 bodily injury by disease each employee.

4.) Cyber Liability Insurance Liability Insurance with limits not less than $1,000,000 per occurrence or each claim, $1,000,000 aggregate. Coverage shall be sufficiently broad to respond to the duties and obligations as is undertaken by Vendor/Contractor in this agreement and shall include, but not be limited to, claims involving security breach, system failure, data recovery, cyber extortion, social engineering, infringement of intellectual property, including but not limited to invasion of privacy violations, information theft, damage to or destruction of electronic information, release of private information, and altercation of electronic information. The policy shall provide coverage for breach response costs, regulatory fines and penalties as well as credit monitoring expenses.

Please provide the City with two (2) documents upon request:

1.) Certificate of Insurance (COI) for the City of Harrisonburg, 409 South Main St, Harrisonburg, VA 22801. COI must show the Additional Insured status.

2.) Additional Insured Endorsement issued by the insurance company to show the Additional Insured addition was made to the policy.

BIDDER/OFFEROR STATEMENT

We understand the Insurance Requirements of these specifications and will comply in full if awarded this contract.

Signature: ___________________________________ Date: ___________________________________

Name: ___________________________________________ Title: ________________________________
(Print)

Name of Firm: ______________________________

*Complete & return this document with proposal submission.
ATTACHMENT H. NOTICE OF EXCEPTIONS

Name of Bidder/Offeror: ____________________________________________________________

List exceptions to any portions of ITB/RFP (i.e. General Terms & Conditions, Federal Terms & Conditions, Special Terms & Conditions):
________________________________________________________________________________________
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☐ Check this box if there are none.

NOTE: THIS FORM IS NOT REQUIRED OR REQUESTED TO BE COMPLETED IN THE FOLLOWING INSTANCES. IF YOU FEEL THIS FORM DOES NOT APPLY TO YOUR SOLICITATION, PLEASE SELECT ONE OF THE FOLLOWING BOXES AND RETURN THIS FORM WITH YOUR BID/PROPOSAL SUBMISSION.

☐ Per Virginia Code § 2.2-4302.2 (3): “In the case of a proposal for information technology, as defined in § 2.2-2006, a public body shall not require an offeror to state in a proposal any exception to any liability provisions contained in the Request for Proposal. Negotiations shall then be conducted with each of the offerors so selected. The offeror shall state any exception to any liability provisions contained in the Request for Proposal in writing at the beginning of negotiations, and such exceptions shall be considered during negotiation.”

☐ Per Virginia Code § 2.2-4302.2 (4): “For architectural or engineering services, the public body shall not request or require offerors to list any exceptions to proposed contractual terms and conditions, unless such terms and conditions are required by statute, regulation, ordinance, or standards developed pursuant to § 2.2-1132, until after the qualified offerors are ranked for negotiations.”

*Complete & return this document with proposal submission.
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E. Water St
Electric Vehicle Charging Areas
208 Volt
Hardesty Higgins
Electric Vehicle Charging Areas
208 Volt
Jimmy Madison's
Electric Vehicle Charging Areas
208 Volt

City of Harrisonburg, VA - Electric Vehicle Charging Stations RFP (2022021-PW-P)
Lucy Simms
Electric Vehicle Charging Areas
277/480 Volt
Newman Ave
Electric Vehicle Charging Areas
240 Volt
Purcell Park
Electric Vehicle Charging Areas
120/240 Volt
Smithland
Electric Vehicle Charging Areas
120/240 Volt
Turner Pavilion
Electric Vehicle Charging Areas
240 Volt